## ASX Announcement



## Items impacting CBA's financial reporting

**Monday**, **31 January 2022 SYDNEY**: Commonwealth Bank of Australia (CBA) today provides an update on the completion of the Colonial First State (CFS) divestment; the impact from weather event related claims on the Group's Insurance Income for the half ended 31 December 2021; and changes to financial reporting including 1H22 financial comparatives (refer to Attachment A for detailed comparatives tables).

#### 1. Update on the capital and financial reporting impact from divestments

The divestment of CBA's 55% equity interest in CFS to KKR completed on 1 December 2021. The Group has retained a 45% interest in CFS which is accounted for as an investment in associate. The associated sale proceeds were repatriated to the Group during December 2021, resulting in a 32 basis point uplift to the Group's Common Equity Tier 1 (CET1) ratio, based on the Group's risk weighted assets as at September 2021.

#### 2. Insurance claims from customers affected by weather related events

CBA has recognised a loss of \$85 million, net of reinsurance recoveries, for the half year ended 31 December 2021 for insurance claims and associated costs from customers affected by the hail and storm weather events in the East Coast, South Australia and Tasmania during October 2021.

#### 3. Financial reporting changes in the 31 December 2021 half year profit announcement

Changes to financial reporting arising from revised accounting treatments of certain facilities and line fees impacting prior period financial statements

During the half year ended 31 December 2021, the Group performed a review of corporate and business lending credit limit and drawdown data, and identified a sustained increase in utilisation levels for certain products. As a result, facility and line fees on these products were reclassified from other banking income to net interest income, in line with the Australian Accounting Standards. There was no impact on the Group's Cash Net Profit After Tax (Cash NPAT). The impact on the individual operating income lines and the Group's Net Interest Margin for the comparative periods were:

An increase in net interest income and a decrease in other banking income for the half years ended
 30 June 2021 and 31 December 2020 of \$234 million and \$229 million respectively;

An increase in net interest margin of 5 basis points for the half years ended 30 June 2021 and 31
December 2020. That is an increase in reported net interest margin from 204 basis points to 209
basis points for the half year ended 30 June 2021, and 201 basis points to 206 basis points for the
half year ended 31 December 2020.

#### Changes to financial reporting arising from the simplification of CBA's operating model

Continued enhancement of our classification of portfolios have been made during the current half which results in changes to comparative financial information. These changes have not impacted CBA's cash net profit after tax (NPAT), but result in changes to the presentation of the Divisional Income Statements and Balance sheets of the affected divisions. The key changes are:

- The transfer of some customers between Retail Banking Services, Business Banking and Institutional Banking and Markets.
- Refinements of the allocation of capital and support units costs.

A summary of the impacts of financial reporting changes on financial comparatives, and restated financial comparatives is included in Attachment A.

#### 4. Half year results announcement

Commonwealth Bank of Australia (CBA) is scheduled to announce its half year results on 9 February 2022. A virtual results briefing will be webcast with Chief Executive Officer, Matt Comyn, and Chief Financial Officer, Alan Docherty, at 11:00am (Australian Eastern Daylight Savings Time) on 9 February 2022. This briefing will be available via webcast on the Commonwealth Bank Investor Centre (<a href="https://www.commbank.com.au/about-us/investors/results">www.commbank.com.au/about-us/investors/results</a>).

**Contact Details** 

**Danny John** 

Media Relations 02 9118 6919

media@cba.com.au

Melanie Kirk

Investor Relations 02 9118 7113

CBAInvestorRelations@cba.com.au

The release of this announcement was authorised by the Continuous Disclosure Committee.



# Impact of Current Half Financial Reporting changes on the Prior Periods Divisional cash NPAT from continuing operations

#### The impact of the following change is presented below:

• Re-segmentations and allocations

	Half Year Ended 30 June 2021						
	Retail	l Institutional			Corporate		
	Banking	Business	Banking and	New	Centre		
	Services	Banking	Markets	Zealand	and Other	Group	
	\$M	\$M	\$M	\$M	\$M	\$M	
Cash NPAT (continuing operations) - as published	2,610	1,423	499	624	(371)	4,785	
Restatements in the current half:							
Re-segmentations and allocations	(69)	48	1	1	19	-	
Total restatements	(69)	48	1	1	19	-	
Cash NPAT (continuing operations) - as restated	2,541	1,471	500	625	(352)	4,785	

	Half Year Ended 31 December 2020						
	Retail		Institutional		Corporate		
	Banking	Business E	Banking and	New	Centre		
	Services	Banking	Markets	Zealand	and Other	Group	
	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Cash NPAT (continuing operations) - as published	2,196	1,335	423	535	(621)	3,868	
Restatements in the current half:							
Re-segmentations and allocations	(41)	34	3	1	3	-	
Total restatements	(41)	34	3	1	3	-	
Cash NPAT (continuing operations) - as restated	2,155	1,369	426	536	(618)	3,868	

# Divisional cash NPAT from continuing operations by Income Statement line items The impact of the following change is presented below:

• Re-segmentations and allocations

	Half Year Ended 30 June 2021						
	Retail	Retail Institutional			Corporate		
	Banking	Business I	Banking and	New	Centre		
	Services	Banking	Markets	Zealand	and Other	Group	
	\$M	\$M \$M \$M	\$M	\$M	\$M		
Cash NPAT (continuing operations) - as published	2,610	1,423	499	624	(371)	4,785	
Restatements:							
Increase/(decrease) in Operating income	(69)	69	(1)	2	(1)	-	
(Increase)/decrease in Operating expenses	(10)	(10)	3	-	17	-	
(Increase)/decrease in Loan impairment expense	(9)	9	-	-	-	-	
(Increase)/decrease in Corporate tax expense	19	(20)	(1)	(1)	3	-	
Total restatements	(69)	48	1	1	19	-	
Cash NPAT (continuing operations) - as restated	2,541	1,471	500	625	(352)	4,785	

	Half Year Ended 31 December 2020						
	Retail	Institutional			Corporate		
	Banking	Business	Banking and	New	Centre		
	Services	Banking	Markets	Zealand	and Other	Group	
	\$M	\$M \$M	\$M	\$M	\$M	\$M	\$M
Cash NPAT (continuing operations) - as published	2,196	1,335	423	535	(621)	3,868	
Restatements:							
Increase/(decrease) in Operating income	(65)	64	1	1	(1)	-	
(Increase)/decrease in Operating expenses	3	(10)	4	-	3	-	
(Increase)/decrease in Loan impairment expense	4	(4)	-	-	-	-	
(Increase)/decrease in Corporate tax expense	17	(16)	(2)	-	1	-	
Total restatements	(41)	34	3	1	3	-	
Cash NPAT (continuing operations) - as restated	2.155	1.369	426	536	(618)	3.868	



#### **Divisional Cost to Income Ratios from continuing operations**

#### The impact of the following change is presented below:

Re-segmentations and allocations

_	Half Year Ended 30 June 2021					
	Retail		Institutional	New		
	Banking	Business	Banking and	Zealand		
	Services 1	Banking	Markets	(in NZD)	Group	
	%	%	%	%	%	
Operating expenses to total operating income	37. 6	41. 3	46. 7	41. 2	47. 3	
(continuing operations) (%) - as published	07.0	41.0	40.7	71.2	47.0	
Operating expenses to total operating income	20.4	40.0	40.4	44.0		
(continuing operations) (%) - as restated	38. 4	40. 8	46. 4	41. 2	47. 3	

	Half Year Ended 31 December 2020				
·	Retail		Institutional	New	
	Banking	Business	Banking and	Zealand	
	Services <sup>1</sup> %	Banking %	Markets %	(in NZD) %	Group %
Operating expenses to total operating income (continuing operations) (%) - as published	39. 2	36. 2	39. 2	38. 7	46. 7
Operating expenses to total operating income (continuing operations) (%) - as restated	39. 7	35. 8	38. 9	38. 7	46. 7

<sup>1</sup> Excludes Mortgage Broking and General Insurance.



## Updated Financial Comparative Tables for the 2022 Interim Profit Announcement Group Performance Summary

	Half Year Ended ("cash basis")			
	31 Dec 21	30 Jun 21	31 Dec 20	
Group Performance Summary	\$М	\$M	\$M	
Net interest income	_	9,702	9,600	
Other banking income	_	2,354	2,190	
Total banking income	-	12,056	11,790	
Funds management income	_	85	80	
Insurance income	_	54	91	
Total operating income	-	12,195	11,961	
Operating expenses	_	(5,768)	(5,591)	
Loan impairment benefit/(expense)	_	328	(882)	
Net profit before tax	-	6,755	5,488	
Corporate tax expense	_	(1,970)	(1,620)	
Net profit after tax from continuing operations	-	4,785	3,868	
Net profit after tax from discontinued operations <sup>1</sup>	_	49	99	
Net profit after tax	_	4,834	3,967	
Gain on acquisition, disposal, closure and demerger of businesses	_	463	910	
Hedging and IFRS volatility	_	15	(8)	
Net profit after tax ("statutory basis")	-	5,312	4,869	
Cash net profit after tax, by division				
Retail Banking Services (excl. Mortgage Broking and General Insurance)	_	2,532	2,120	
Mortgage Broking and General Insurance	_	9	35	
Retail Banking Services	-	2,541	2,155	
Business Banking	_	1,471	1,369	
Institutional Banking and Markets	_	500	426	
New Zealand	_	625	536	
Corporate Centre and Other	_	(352)	(618)	
Net profit after tax from continuing operations ("cash basis")	_	4,785	3,868	

The financial results of discontinued operations are excluded from the individual account lines of the Bank's performance and reported as a single cash net profit after tax line item. Discontinued operations includes Colonial First State (CFS), CommInsure Life, BoCommLife and Colonial First State Global Asset Management (CFSGAM).



#### **Key Performance Indicators**

Half Year Ended			
Key Performance Indicators	31 Dec 21	30 Jun 21	31 Dec 20
Retail Banking Services <sup>1</sup>			
Cash net profit after tax (\$M)	_	2,532	2,120
Net interest margin (%)	_	2. 60	2. 61
Average interest earning assets (AIEA) (\$M) <sup>2</sup>	_	380,816	370,314
Operating expenses to total operating income (%) 3	-	38. 4	39. 7
Risk w eighted assets (\$M) <sup>4</sup>	-	156,927	155,175
Business Banking			
Cash net profit after tax (\$M)	-	1,471	1,369
Net interest margin (%)	-	3. 09	3. 14
Average interest earning assets (\$M) <sup>2</sup>	-	182,752	176,711
Operating expenses to total banking income (%) <sup>3</sup>	_	40. 8	35. 8
Risk w eighted assets (\$M)	-	136,006	134,166
Institutional Banking and Markets			
Cash net profit after tax (\$M)	_	500	426
Net interest margin (%)	_	1. 17	1. 05
Average interest earning assets (\$M)	-	131,362	144,518
Operating expenses to total banking income (%) <sup>3</sup>	_	46. 4	38. 9
Risk w eighted assets (\$M)	_	82,171	85,933
New Zealand			
Cash net profit after tax (A\$M)	_	625	536
Risk w eighted assets (A\$M) <sup>5</sup>	-	53,311	51,943
Net interest margin (ASB) (%) <sup>6</sup>	_	2. 31	2. 12
Average interest earning assets (ASB) (NZ\$M) <sup>6</sup>	_	110,183	104,904
Operating expenses to total operating income (ASB) (%) 3,6	_	40. 1	37. 7
AUM - average (ASB) (NZ\$M) <sup>6</sup>	_	21,040	19,469

<sup>1</sup> Excludes Mortgage Broking and General Insurance.



<sup>2</sup> Net of average mortgage offset balances.

Presented on a "cash basis".

<sup>4</sup> Includes Mortgage Broking and General Insurance.

Risk weighted assets (A\$M) calculated in accordance with APRA requirements.

<sup>6</sup> Key financial metrics represent ASB only and are calculated in New Zealand dollar terms.

#### Net Interest Income (continuing operations basis)

	н	Half Year Ended			
	31 Dec 21	30 Jun 21	31 Dec 20		
	\$M	\$M	\$M		
Net interest income - "cash basis"	_	9,702	9,600		
Average interest earning assets					
Home loans <sup>1</sup>	_	509,032	494,736		
Consumer finance	_	17,054	17,257		
Business and corporate loans	_	216,219	216,472		
Total average lending interest earning assets	_	742,305	728,465		
Non-lending interest earning assets (excl. liquid assets)	_	54,203	61,275		
Total average interest earning assets (excl. liquid assets)	_	796,508	789,740		
Liquid assets <sup>2</sup>	_	140,375	133,184		
Total average interest earning assets	_	936,883	922,924		
Net interest margin (%)	_	2. 09	2. 06		

<sup>1</sup> Net of average mortgage offset balances. Gross average home loans balance, excluding mortgage offset accounts was \$567,368 million for the half year ended 30 June 2021 and \$549,776 million for the half year ended 31 December 2020. While these balances are required to be grossed up under accounting standards, they are netted down for the calculation of customer interest payments and the Bank's net interest margin.

#### Other Banking Income (continuing operations basis)

	1	Half Year Ended			
	31 Dec 21	30 Jun 21	31 Dec 20		
	\$M	\$M	\$M		
Commissions	_	1,265	1,299		
Lending fees	_	369	296		
Trading income	_	317	535		
Other income	-	403	60		
Other banking income - "cash basis"	_	2,354	2,190		



<sup>2</sup> Average external non-lending interest earning assets held by the Group for liquidity purposes and included in LCR liquid assets.

#### **Retail Banking Services**

	Half Year Ended  Retail Banking (excl. Mortgage Broking and General			
	31 Dec 21	Insurance) 30 Jun 21	21 31 Dec 20	
	\$M	\$M	\$M	
Net interest income	_	4,903	4,866	
Other banking income	_	683	626	
Total banking income	_	5,586	5,492	
Funds management income	_	16	16	
Insurance income	_	_	_	
Total operating income	_	5,602	5,508	
Operating expenses	_	(2,149)	(2,184)	
Loan impairment benefit/(expense)	_	165	(304)	
Net profit before tax	_	3,618	3,020	
Corporate tax expense	_	(1,086)	(900)	
Cash net profit after tax	_	2,532	2,120	
Cash net profit after tax from Mortgage Broking and General Insurance	_	9	35	
Total cash net profit after tax	_	2,541	2,155	

	н	Half Year Ended  Retail Banking (excl. Mortgage Broking and General Insurance)			
	31 Dec 21	30 Jun 21	31 Dec 20		
Income analysis	\$M	\$M	\$M		
Net interest income					
Home loans	_	3,236	3,134		
Consumer finance & other 1	_	603	633		
Deposits	-	1,064	1,099		
Total net interest income	-	4,903	4,866		
Other banking income					
Home loans	_	132	126		
Consumer finance <sup>2</sup>	-	215	218		
Deposits	_	262	155		
Distribution & other <sup>3</sup>	-	74	127		
Total other banking income	-	683	626		
Total banking income	_	5,586	5,492		

Consumer finance and other includes personal loans, credit cards and business lending.



<sup>2</sup> Consumer finance includes personal loans and credit cards.

Distribution includes income associated with the sale of foreign exchange and wealth products. Other includes asset finance, merchants and business lending.

#### **Retail Banking Services**

		As at		
Balance Sheet	31 Dec 21	30 Jun 21	31 Dec 20	
(excl. Mortgage Broking and General Insurance)	\$M	\$M	\$M	
Home loans <sup>1</sup>	_	423,113	407,396	
Consumer finance <sup>2</sup>	_	11,172	11,546	
Other interest earning assets	-	1,902	1,772	
Total interest earning assets	-	436,187	420,714	
Other assets	-	6,778	4,177	
Total assets	-	442,965	424,891	
Transaction deposits <sup>3</sup>	-	44,963	43,630	
Savings deposits <sup>3</sup>	_	143,818	138,829	
Investment deposits & other	-	64,422	70,248	
Total interest bearing deposits	-	253,203	252,707	
Non-interest bearing transaction deposits	-	44,598	39,398	
Other non-interest bearing liabilities	_	4,009	3,137	
Total liabilities	_	301,810	295,242	

Key Financial Metrics	н	alf Year Ended	
(excl. Mortgage Broking and General Insurance)	31 Dec 21	30 Jun 21	31 Dec 20
Performance indicators			
Net interest margin (%)	_	2. 60	2. 61
Return on assets (%)	_	1. 2	1. 0
Operating expenses to total operating income (%)	_	38. 4	39. 7
Impairment expense annualised as a % of average GLAAs (%)	-	(0. 08)	0. 14
Other information			
Average interest earning assets (\$M) <sup>4</sup>	_	380,816	370,314
Risk w eighted assets (\$M) <sup>5</sup>	_	156,927	155,175
90+ days home loan arrears (%)	_	0. 68	0. 59
90+ days consumer finance arrears (%)	_	0. 82	0. 96
Number of full-time equivalent staff (FTE)	_	16,053	15,839

<sup>1</sup> Home loans are presented gross of mortgage offset balances (30 June 2021: \$46,566 million; 31 December 2020: \$45,562 million). These balances are required to be grossed up under accounting standards but are netted down for the calculation of customer interest payments.



<sup>2</sup> Consumer finance and other includes personal loans, credit cards.

Transaction and Savings deposits includes mortgage offset balances (30 June 2021: \$46,566 million; 31 December 2020: \$45,562 million).

<sup>4</sup> Average interest earning assets are presented net of mortgage offset balances, which reduce customer interest payments. Average interest earning assets are also used in the calculation of divisional net interest margin.

<sup>5</sup> Includes Mortgage Broking and General Insurance.

#### **Business Banking**

	На	Half Year Ended		
	31 Dec 21	30 Jun 21	31 Dec 20	
	\$M	\$M	\$M	
Net interest income	_	2,800	2,797	
Other banking income	_	675	701	
Total banking income	_	3,475	3,498	
Operating expenses	_	(1,417)	(1,252)	
Loan impairment benefit/(expense)	_	62	(290)	
Net profit before tax	_	2,120	1,956	
Corporate tax expense	_	(649)	(587)	
Cash net profit after tax	-	1,471	1,369	
Income analysis				
Net interest income				
Small Business Banking	-	1,248	1,275	
Commercial Banking	-	755	745	
Regional and Agribusiness	_	396	389	
Major Client Group	_	310	289	
CommSec	-	91	99	
Total net interest income	-	2,800	2,797	
Other banking income				
Small Business Banking	-	224	230	
Commercial Banking	-	114	117	
Regional and Agribusiness	-	47	43	
Major Client Group	_	56	55	
CommSec	_	234	256	
Total other banking income	-	675	701	
Total banking income	_	3,475	3,498	
Income by product				
Business products	-	2,008	2,012	
Retail products	_	1,189	1,186	
Equities and Margin Lending	-	278	300	
Total banking income	_	3,475	3,498	



#### **Business Banking**

		As at		
	31 Dec 21	30 Jun 21	31 Dec 20	
Balance Sheet	\$M	\$M	\$M	
Home loans <sup>1</sup>	_	93,077	90,897	
Business loans <sup>2</sup>	_	103,371	96,509	
Margin loans	_	2,383	2,252	
Consumer finance	_	1,854	1,946	
Total interest earning assets	-	200,685	191,604	
Non-lending interest earning assets	-	73	141	
Other assets	-	969	793	
Total assets	-	201,727	192,538	
Transaction deposits <sup>2,3</sup>	_	34,411	39,800	
Savings deposits <sup>3</sup>	-	70,290	68,410	
Investment deposits and other	-	34,218	34,013	
Total interest bearing deposits	_	138,919	142,223	
Non-interest bearing transaction deposits	_	56,976	42,897	
Other non-interest bearing liabilities	_	1,369	1,379	
Total liabilities	-	197,264	186,499	

	H	lalf Year Ended	
Key Financial Metrics	31 Dec 21	30 Jun 21	31 Dec 20
Performance indicators			
Net interest margin (%)	_	3. 09	3. 14
Return on assets (%)	_	1. 5	1. 4
Operating expenses to total banking income (%)	_	40. 8	35. 8
Impairment expense annualised as a % of average GLAAs (%)	_	(0.06)	0. 31
Other information			
Average interest earning assets (\$M) <sup>4</sup>	_	182,752	176,711
Risk w eighted assets (\$M)	_	136,006	134,166
Troublesome and impaired assets (\$M) <sup>5</sup>	_	3,947	4,640
Troublesome and impaired assets as a % of TCE (%) $^{5}$	_	2. 98	3. 63
Number of full-time equivalent staff (FTE)	_	5,316	5,147

<sup>1</sup> Home loans are presented gross of mortgage offset balances (30 June 2021: \$11,247 million; 31 December 2020: \$11,917 million). These balances are required to be grossed up under accounting standards, but are netted down for the calculation of customer interest payments.



<sup>2</sup> Business loans include Cash Management Pooling Facilities (CMPF) (30 June 2021: \$234 million; 31 December 2020: \$242 million). Transaction Deposits include CMPF liabilities (30 June 2021: \$1,253 million; 31 December 2020: \$1,258 million). These balances are required to be grossed up under accounting standards, but are netted down for the calculation of customer interest payments and risk weighted assets.

Transaction and Savings deposits include mortgage offset balances (30 June 2021: \$11,247 million; 31 December 2020: \$11,917 million).

<sup>4</sup> Average interest earning assets are presented net of mortgage offset balances, which reduce customer interest payments. Average interest earning assets are also used in the calculation of divisional net interest margin.

<sup>5</sup> Commercial troublesome and impaired assets only.

#### **Institutional Banking and Markets**

	Hal	If Year Ended	
	31 Dec 21	30 Jun 21	31 Dec 20
	\$М	\$M	\$M
Net interest income	_	764	768
Other banking income	_	302	470
Total banking income	_	1,066	1,238
Operating expenses	_	(495)	(481)
Loan impairment benefit/(expense)	-	81	(177)
Net profit before tax	-	652	580
Corporate tax expense	-	(152)	(154)
Cash net profit after tax	-	500	426
Income analysis			
Net interest income			
Institutional Banking	_	583	588
Markets	_	181	180
Total net interest income	-	764	768
Other banking income			
Institutional Banking	-	138	111
Markets	-	164	359
Total other banking income	-	302	470
Total banking income	-	1,066	1,238
Income by product			
Institutional products	-	661	682
Asset leasing	_	60	17
Markets (excluding derivative valuation adjustments)	_	338	542
Total banking income excluding derivative valuation adjustments	-	1,059	1,241
Derivative valuation adjustments <sup>1</sup>	_	7	(3)
Total banking income	_	1,066	1,238

<sup>1</sup> Derivative valuation adjustments include both net interest income and other banking income adjustments.



#### **Institutional Banking and Markets**

		As at	
	31 Dec 21	30 Jun 21	31 Dec 20
Balance Sheet	\$M	\$M	\$M
Interest earning lending assets <sup>1</sup>	_	84,755	87,668
Non-lending interest earning assets	_	41,949	52,638
Other assets <sup>2</sup>	_	27,126	35,505
Total assets	-	153,830	175,811
Transaction deposits <sup>1</sup>	-	84,186	76,927
Savings deposits	_	15,193	13,327
Investment deposits	_	30,096	34,485
Certificates of deposit and other	_	15,477	22,121
Total interest bearing deposits	-	144,952	146,860
Due to other financial institutions	_	14,057	6,774
Debt issues and other <sup>3</sup>	_	2,805	3,043
Non-interest bearing liabilities <sup>2</sup>	_	17,885	25,680
Total liabilities	-	179,699	182,357

	Ha	Half Year Ended	
Key Financial Metrics	31 Dec 21	30 Jun 21	31 Dec 20
Performance indicators			
Net interest margin (%)	_	1. 17	1. 05
Return on assets (%)	-	0. 7	0. 5
Operating expenses to total banking income (%)	-	46. 4	38. 9
Impairment expense annualised as a % of average GLAAs (%)	-	(0. 19)	0. 38
Other information			
Average interest earning assets (\$M)	-	131,362	144,518
Risk w eighted assets (\$M)	_	82,171	85,933
Troublesome and impaired assets (\$M)	_	890	1,175
Total committed exposures rated investment grade (%)	_	87. 0	86. 7
Number of full-time equivalent staff (FTE)	_	1,431	1,419

Interest earning lending assets include Cash Management Pooling Facilities (CMPF) (30 June 2021: \$17,814 million; 31 December 2020: \$22,886 million). Transaction deposits include CMPF liabilities (30 June 2021: \$43,462 million; 31 December 2020: \$41,096 million). These balances are required to be grossed up under accounting standards, but are netted down for the calculation of customer interest payments and risk weighted assets.



<sup>2</sup> Other assets include intangible assets and derivative assets. Non-interest bearing liabilities include derivative liabilities.

<sup>3</sup> Debt issues and other includes bank acceptances and liabilities at fair value.

#### **New Zealand**

	Half Year Ended		
	31 Dec 21	30 Jun 21	31 Dec 20
New Zealand (A\$M)	A\$M	A\$M	A\$M
Net interest income	_	1,136	1,014
Other banking income <sup>1</sup>	_	208	186
Total banking income	-	1,344	1,200
Funds management income	-	72	68
Total operating income	-	1,416	1,268
Operating expenses	-	(576)	(495)
Loan impairment benefit/(expense)	_	32	(27)
Net profit before tax	-	872	746
Corporate tax expense	-	(247)	(210)
Cash net profit after tax	-	625	536

<sup>1</sup> Other banking income disclosed in AUD includes realised gains or losses associated with hedging of New Zealand operations earnings.

	Ha	Half Year Ended		
	31 Dec 21	30 Jun 21	31 Dec 20	
New Zealand (NZ\$M)	NZ\$M	NZ\$M	NZ\$M	
Net interest income	_	1,221	1,086	
Other banking income	-	203	209	
Total banking income	-	1,424	1,295	
Funds management income	-	77	73	
Total operating income	-	1,501	1,368	
Operating expenses	-	(618)	(530)	
Loan impairment benefit/(expense)	_	35	(30)	
Net profit before tax	-	918	808	
Corporate tax expense	-	(259)	(228)	
Net profit after tax ("cash basis")	-	659	580	
Represented by:				
ASB	_	689	607	
Other <sup>1</sup>	_	(30)	(27)	
Cash net profit after tax	_	659	580	

	Half Year Ended		
Key Financial Metrics <sup>2</sup>	31 Dec 21	30 Jun 21	31 Dec 20
Performance indicator			
Operating expenses to total operating income (%)	_	41. 2	38. 7

Other includes ASB funding entities and elimination entries between New Zealand segment entities.



<sup>2</sup> Key financial metrics are calculated in New Zealand dollar terms.

#### **New Zealand**

	н	Half Year Ended		
	31 Dec 21	30 Jun 21	31 Dec 20	
ASB (NZ\$M)	NZ\$M	NZ\$M	NZ\$M	
Net interest income	_	1,261	1,122	
Other banking income	_	203	209	
Total banking income	-	1,464	1,331	
Funds management income	_	77	73	
Total operating income	-	1,541	1,404	
Operating expenses	_	(618)	(530)	
Loan impairment benefit/(expense)	_	35	(30)	
Net profit before tax	_	958	844	
Corporate tax expense	_	(269)	(237)	
Cash net profit after tax	_	689	607	



#### **New Zealand**

		As at		
	31 Dec 21	30 Jun 21	31 Dec 20	
ASB Balance Sheet (NZ\$M)	NZ\$M	NZ\$M	NZ\$M	
Home loans	_	67,679	64,453	
Business lending	-	19,311	18,132	
Rural lending	-	11,146	11,013	
Other interest earning assets	-	1,758	1,875	
Total lending interest earning assets	-	99,894	95,473	
Non-lending interest earning assets	-	11,188	12,174	
Other assets	-	1,509	1,569	
Total assets	-	112,591	109,216	
Interest bearing customer deposits	_	59,929	59,918	
Debt issues	_	22,936	21,651	
Other demand deposits <sup>1</sup>	_	4,626	3,722	
Other interest bearing liabilities	_	1,491	1,367	
Total interest bearing liabilities	-	88,982	86,658	
Non-interest bearing customer deposits	_	11,651	10,470	
Other non-interest bearing liabilities	_	997	1,336	
Total liabilities	_	101,630	98,464	

Other demand deposits include certificate of deposits, repurchase agreements and funding from RBNZ Funding for Lending Programme and Term Lending

	Н	Half Year Ended		
ASB Key Financial Metrics <sup>2</sup>	31 Dec 21	30 Jun 21	31 Dec 20	
Performance indicators				
Net interest margin (%)	-	2. 31	2. 12	
Return on assets (%)	-	1. 2	1. 1	
Operating expenses to total operating income (%)	-	40. 1	37. 7	
Impairment expense annualised as a % of average GLAAs (%)	-	(0. 07)	0. 06	
Other information				
Average interest earning assets (NZ\$M)	_	110,183	104,904	
Risk w eighted assets (NZ\$M) <sup>3</sup>	-	61,252	61,354	
Risk w eighted assets (A\$M) <sup>4</sup>	_	53,311	51,943	
AUM - average (NZ\$M)	_	21,040	19,469	
AUM - spot (NZ\$M)	_	21,750	20,616	
90+ days home loan arrears (%)	_	0. 18	0. 18	
90+ days consumer finance arrears (%)	_	0. 36	0. 74	
Number of full-time equivalent staff (FTE)	_	5,722	5,505	

Key financial metrics are calculated in New Zealand dollar terms unless otherwise stated.



Risk weighted assets (NZ\$M) calculated in accordance with RBNZ requirements. Risk weighted assets (A\$M) calculated in accordance with APRA requirements.

#### **Corporate Centre and Other**

	ı	Half Year Ended		
	31 Dec 21	30 Jun 21	31 Dec 20	
Corporate Centre and Other (including eliminations)	\$М	\$M	\$M	
Net interest income	_	99	157	
Other banking income	-	386	77	
Total banking income	-	485	234	
Funds management income	-	(3)	(4)	
Insurance income	-	_	(1)	
Total operating income	-	482	229	
Operating expenses	-	(990)	(1,009)	
Loan impairment expense	-	(12)	(84)	
Net loss before tax	-	(520)	(864)	
Corporate tax benefit	-	168	246	
Cash net loss after tax from continuing operations	-	(352)	(618)	

