

ASX announcement

Update on non-cash items and 1H19 financial comparatives

Friday, 18 January 2019 (Sydney): Commonwealth Bank of Australia (CBA) today provides an update on unaudited non-cash items, changes to financial reporting and 2019 Interim financial comparatives (refer to Attachment A for detailed comparative tables).

1. Update on non-cash items

As set out in the table below, non-cash losses totalling \$169 million (post-tax) will be included within the Statutory NPAT in the Interim result. This amount has two main components:

- Losses on disposals of businesses of -\$74 million (post-tax). This includes previously disclosed transaction and separation costs related to the sale of CFSGAM (-\$100 million post-tax) and CommInsure Life⁽¹⁾ (-\$38 million post-tax); the gain on disposal of Sovereign (+\$113 million post-tax); and other expenses including the loss on disposal of TymeDigital and project costs associated with the demerger of NewCo⁽²⁾.
- Hedging and IFRS volatility losses of -\$91 million (post-tax) mainly due to the depreciation of the Australian dollar against the New Zealand dollar.

	H	alf Year Ended	l		
	31 Dec 18	30 Jun 18	31 Dec 17	Dec 18 vs	Dec 18 vs
Non-cash items included in Statutory NPAT	\$M	\$M	\$M	Jun 18 %	Dec 17 %
(Loss)/gain on acquisition, disposal, closure and demerger of businesses	(74)	(126)	(57)	(41)	30
Hedging and IFRS volatility	(91)	5	96	large	large
Bankwest non-cash items	(1)	(2)	(1)	(50)	-
Treasury share valuation adjustment	(3)	5	(3)	large	
Total	(169)	(118)	35	43	large

2. Changes to financial reporting arising from the simplification of CBA's operating model

In line with CBA's commitment to becoming a simpler, better bank, a number of changes to CBA's operating model have been made during the current half, which realign businesses across operating segments. These changes have not impacted CBA's cash net profit after tax (NPAT), but result in changes to the presentation of the Income Statements and Balance Sheets of the affected divisions (Refer pages 3-8).

• In a consolidation of CBA's Australian retail businesses, Bankwest is now included within the Retail Banking Services (RBS) division. Bankwest will no longer be separately disclosed.

¹ Previously announced as per ASX Announcement, *Update on insurance recovery, remediation and transaction costs*, 11 December 2018 (https://www.asx.com.au/asxpdf/20181211/pdf/4414brc4fgnxq5.pdf)

² ASX Announcement, *Divestment of global asset management business*, 31 October 2018 (https://www.asx.com.au/asxpdf/20181031/pdf/43ztrtphypv0bl.pdf)

¹ Commonwealth Bank of Australia | Media Release 09/2019



- The small business banking segment has been transferred out of RBS to Business and Private Banking (BPB) in order to consolidate CBA's business banking.
- Following the announcement of the demerger of NewCo and to consolidate CBA's retail businesses, Commonwealth Financial Planning has been transferred out of Wealth Management (WM) to RBS.
- General Insurance has been placed under strategic review and transferred out of WM to RBS, while the review is underway.
- Other re-segmentation, cost allocations and reclassifications:
 - There have been refinements to the allocation of support unit and other costs.
 - Customer loyalty scheme costs in New Zealand (NZ) have been reclassified in the Income Statement to align with industry practice.

3. Changes to the presentation of discontinued operations

In line with accounting standards, the Interim and comparative results of discontinued operations are presented separately as a single line item 'net profit after tax from discontinued operations' for both Group and divisional results. Assets and liabilities of discontinued operations are presented separately as held for sale on the Balance Sheet as at 31 December 2018, however in line with accounting standards prior periods remain unadjusted. Group Key Performance Indicators are presented on both a continuing operations and including discontinued operations basis (Refer pages 3-4, 6-7).

In the year ended 30 June 2018, discontinued operations included:

- CBA's Life insurance businesses in Australia (CommInsure Life) and New Zealand (Sovereign)
- BoComm Life Insurance Company Limited (BoComm Life)
- Commonwealth Bank of South Africa (Holding Company) Limited (TymeDigital)

Additional reclassifications to discontinued operations in the half year ended 31 December 2018 include:

- Colonial First State Global Asset Management (CFSGAM)⁽¹⁾
- PT Commonwealth Life (PTCL) and its subsidiary⁽²⁾

The demerger of CBA's wealth management and mortgage broking businesses (NewCo) is subject to shareholder approvals and will remain classified within continuing operations.

4. Interim results announcement

Commonwealth Bank of Australia (CBA) is scheduled to announce its Interim results on 6 February 2019. A results briefing will be hosted by the Chief Executive Officer, Matt Comyn, and Chief Financial Officer, Alan Docherty, at 11:00am (Australian Eastern Daylight Savings Time) on 6 February 2019. This briefing will be available via webcast on the Commonwealth Bank Investor Centre (www.commbank.com.au/investors).

In addition to the Interim results release, an Excel template populated with the current period financial results and comparatives will be published on the website.

Furthermore, to assist users in analysing CBA's financial information, the financial comparative tables for the 2019 Interim results are also now available in user-friendly Excel format on the Investor Centre at: www.commbank.com.au/results

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¹ Sale announced as per ASX Announcement, *Divestment of global asset management business*, 31 October 2018 (https://www.asx.com.au/asxpdf/20181031/pdf/43ztrtphypv0bl.pdf)

² Sale announced as per ASX Announcement, *Update on life insurance divestments*, 23 October 2018 (https://www.asx.com.au/asxpdf/20181023/pdf/43zhtzyl6gfgw6.pdf)

² Commonwealth Bank of Australia | Media Release 09/2019



Impact of Current Half Financial Reporting changes on the Prior Periods

Divisional cash NPAT from continuing operations

The impact of the following changes is presented below:

- Bankwest now consolidated within the Retail Banking Services division
- Small business transferred to the Business and Private Banking division
- Other re-segmentation and cost allocations
- Changes to the presentation of discontinued operations

	Haif Year Ended 30 June 2018									
	Retail	Business	Institutional			Ir	nternational			
	Banking	and Private	Banking and	Wealth	New		Financial			
	Services \$M	Banking \$M	Markets \$M	Management 2 \$M	Zealand \$M	Bankwest \$M	Services \$M	Other \$M	Group \$M	
Cash NPAT (continuing operations) - as published	2,540	928	530	282	492	342	100	(740)	4,474	
Restatements:										
Bankwest	342	-	-	-	-	(342)	-	-	-	
Small Business	(562)	562	-	-	-	-	-	-	-	
Other re-segmentation and cost allocations	33	(97)	32	-	-	-	1	31	-	
Transfer to discontinued operations	-	-	-	(143)	-	-	(14)	-	(157)	
Total restatements	(187)) 465	32	(143)	-	(342)	(13)	31	(157)	
Cash NPAT (continuing operations) - as restated	2,353	1,393	562	139	492	-	87	(709)	4,317	

			Ha	If Year Ended 3	31 Decemb	per 2017			
	Retail	Business	Institutional			Ir	ternational		
	Banking a	and Private	Banking and	Wealth	New		Financial		
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other \$M	Group
	\$M	\$M	\$M	\$M	\$M	\$M	\$M		\$M
Cash NPAT (continuing operations) - as published	2,653	960	591	281	483	339	78	(626)	4,759
Restatements:									
Bankwest	339	-	-	-	-	(339)	-	-	-
Small Business	(568)	568	-	-	-	-	-	-	-
Other re-segmentation and cost allocations	46	(76)	17	(16)	-	-	(1)	30	-
Transfer to discontinued operations	-	-	-	(149)	-	-	(12)	-	(161)
Total restatements	(183)	492	17	(165)	-	(339)	(13)	30	(161)
Cash NPAT (continuing operations) - as restated	2,470	1,452	608	116	483		65	(596)	4,598

Divisional cash NPAT from discontinued operations

The impact of the following change is presented below:

Changes to the presentation of discontinued operations

				Half Year Ende	d 30 June	2018			
	Retail	Business	Institutional			lı	nternational		
	Banking	and Private	Banking and	Wealth	New		Financial		
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other	Group
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Cash NPAT (discontinued operations) - as published	-	-	-	66	47	-	(39)	(7)	67
Restatements:									
Colonial First State Global Asset Management ("CFSGAM")	-	-	-	143	-	-	-	-	143
PT Commonwealth Life ("PTCL")	-	-	-	-	-	-	14	-	14
Total restatements	-	-	-	143	-	-	14	-	157
Cash NPAT (discontinued operations) - as restated	-		-	209	47	_	(25)	(7)	224

			Ha	If Year Ended	31 Decemi	per 2017			
	Retail	Business	Institutional			lı	International		
	Banking	and Private	Banking and	Wealth	New		Financial		
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other	Group
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Cash NPAT (discontinued operations) - as published	-	-	-	94	49	-	(24)	(7)	112
Restatements:									
Colonial First State Global Asset Management ("CFSGAM")	-	-	-	149	-	-	-	-	149
PT Commonwealth Life ("PTCL")	-	-	-	-	-	-	12	-	12
Total restatements	-	-	-	149	-	-	12	-	161
Cash NPAT (discontinued operations) - as restated	-	-	-	243	49	-	(12)	(7)	273



Divisional cash NPAT from continuing operations by Income Statement line items

The impact of the following changes is presented below:

- Bankwest now consolidated within the Retail Banking Services division
- Small business transferred to the Business and Private Banking division
- Other re-segmentation and cost allocations
- Reclassification of NZ customer loyalty scheme costs
- Changes to the presentation of discontinued operations

			Ha	If Year Ended 3	30 June 20	018			
	Retail	Business	Institutional			In	ternational		
	Banking	and Private	Banking and	Wealth	New		Financial		
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other	Group
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Cash NPAT (continuing operations) - as published	2,540	928	530	282	492	342	100	(740)	4,474
Restatements:									
Increase/(decrease) in Income	2	1,045	6	(668)	25	(891)	(30)	(8)	(519)
Increase/(decrease) in Investment experience (before tax)	4	-	-	(9)	-	-	(2)	5	(2)
(Increase)/decrease in Operating expenses	(308)	(323)	39	500	(25)	380	11	50	324
(Increase)/decrease in Loan impairment expense	35	(59)	-	-	-	24	-	-	-
(Increase)/decrease in Corporate tax expense	80	(198)	(13)	34	-	145	5	(16)	37
(Increase)/decrease in Non-controlling interest	-	-	-	-	-	-	3	-	3
Total restatements	(187)	465	32	(143)	-	(342)	(13)	31	(157)
Cash NPAT (continuing operations) - as restated	2,353	1,393	562	139	492	-	87	(709)	4,317

			Half \	ear Ended 31 I	Half Year Ended 31 December 2017								
	Retail	Business	Institutional			In	ternational						
	Banking	and Private	Banking and	Wealth	New		Financial						
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other	Group				
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M				
Cash NPAT (continuing operations) - as published	2,653	960	591	281	483	339	78	(626)	4,759				
Restatements:													
Increase/(decrease) in Income	4	1,070	(8)	(652)	24	(885)	(25)	(2)	(474)				
Increase/(decrease) in Investment experience (before tax)	4	-	-	(7)	-	-	(3)	(1)	(7)				
(Increase)/decrease in Operating expenses	(296)	(311)	36	450	(24)	368	10	47	280				
(Increase)/decrease in Loan impairment expense	29	(59)	-	-	-	30	-	-	-				
(Increase)/decrease in Corporate tax expense	76	(208)	(11)	44	-	148	2	(14)	37				
(Increase)/decrease in Non-controlling interest	-	-	-	-	-	-	3	-	3				
Total restatements	(183)	492	17	(165)	-	(339)	(13)	30	(161)				
Cash NPAT (continuing operations) - as restated	2,470	1,452	608	116	483	-	65	(596)	4,598				



Divisional Balance Sheet

The impact of the following changes is presented below:

- Bankwest now consolidated within the Retail Banking Services division
- Small business transferred to the Business and Private Banking division
- Other re-segmentation and cost allocations

		As at 30 June 2018											
	Retail	Business	Institutional				International						
	Banking	and Private	Banking and	Wealth	New		Financial						
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other	Group				
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M				
Total Assets - as published	368,272	117,785	162,716	20,466	89,696	80,819	5,529	129,882	975,165				
Restatements													
Bankwest	80,819	-	-	-	-	(80,819)	-	-	-				
Small Business	(55,852)	55,852	-	-	-	-	-	-	-				
Re-segmentation and cost allocations	4,747	998	(591)	(1,007)	326	-	1	(4,474)	-				
Total restatements	29,714	56,850	(591)	(1,007)	326	(80,819)	1	(4,474)	-				
Total Assets - as restated	397,986	174,635	162,125	19,459	90,022	-	5,530	125,408	975,165				
Total Liabilities - as published	260,508	89,745	153,895	25,202	82,976	53,775	2,419	238,785	907,305				
Restatements		,-	,	,	,		_,		,				
Bankwest	53,775	-	-	-	-	(53,775)	-	-	-				
Small Business	(47,086)	47,086	-	-	-	-	-	-	-				
Re-segmentation and cost allocations	1,203	(228)	(251)	(747)	-	-	(9)	32	-				
Total restatements	7,892	46,858	(251)	(747)	-	(53,775)	(9)	32	-				
Total Liabilities - as restated	268,400	136,603	153,644	24,455	82,976	-	2,410	238,817	907,305				

				As at 31 De	cember 201	7			
	Retail	Business	Institutional				International		
	Banking	and Private	Banking and	Wealth	New		Financial		
	Services	Banking	Markets	Management	Zealand	Bankwest	Services	Other	Group
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Total Assets - as published	362,415	115,423	165,273	20,026	85,420	80,048	5,226	128,099	961,930
Restatements									
Bankwest	80,048	-	-	-	-	(80,048)	-	-	-
Small Business	(55,768)	55,768	-	-	-	-	-	-	-
Re-segmentation and cost allocations	4,946	1,093	(835)	(1,105)	325	-	-	(4,424)	-
Total restatements	29,226	56,861	(835)	(1,105)	325	(80,048)	-	(4,424)	-
Total Assets - as restated	391,641	172,284	164,438	18,921	85,745	-	5,226	123,675	961,930
Total Liabilities - as published	258,136	87,588	151,660	24,887	78,917	55,820	2,219	236,612	895,839
Restatements									
Bankwest	55,820	-	-	-	-	(55,820)	-	-	-
Small Business	(46,772)	46,772	-	-	-	-	-	-	-
Re-segmentation and cost allocations	1,097	(315)	41	(771)	-	-	2	(54)	-
Total restatements	10,145	46,457	41	(771)	-	(55,820)	2	(54)	-
Total Liabilities - as restated	268.281	134.045	151.701	24.116	78.917		2.221	236.558	895.839

operating income (continuing operations) (%) - as restated



Divisional Cost to Income Ratios from continuing operations

The impact of the following changes is presented below:

- Bankwest now consolidated within the Retail Banking Services division
- Small business transferred to the Business and Private Banking division
- Other re-segmentation and cost allocations
- Reclassification of NZ customer loyalty scheme costs
- Changes to the presentation of discontinued operations

36.4

34.7

Half Year Ended 30 June 2018 Retail Institutional International Business Banking and Private Banking and Wealth New Zealand **Financial** Services (1) (in NZD) Bankwest Banking Markets Management Services Group % % % % Operating expenses to total operating income (continuing 47.7 30.9 36.4 67.1 36.3 42.6 42.6 45.8 operations) (%) - as published Operating expenses to total

(1) Published operating expenses to total operating income (%) for Retail Business Services excludes AHL Holdings Pty Limited (AHL) and eChoice. Restated operating expenses to total operating income (%) represents Retail Banking Services excluding Mortgage Broking and General

44.4

55.0

37.7

N/A

43.4

45. 1

			Half '	Year Ended 31 De	ecember 2017			
	Retail	Business	Institutional				International	
	Banking	and Private	Banking and	Wealth	New Zealand		Financial	
	Services (1)	Banking	Markets	Management	(in NZD)	Bankwest	Services	Group
	%	%	%	%	%	%	%	%
Operating expenses to total operating income (continuing operations) (%) - as published	30. 1	35. 7	38. 3	66. 1	35. 6	41. 6	51. 0	43. 7
Operating expenses to total operating income (continuing operations) (%) - as restated	35. 1	33. 5	35. 9	61. 6	37. 0	N/A	52. 3	43. 2

⁽¹⁾ Published operating expenses to total operating income (%) for Retail Business Services excludes AHL and eChoice. Restated operating expenses to total operating income (%) represents Retail Banking Services excluding Mortgage Broking and General Insurance.



Group Performance Summary

The impact of the following changes is presented below:

- Reclassification of NZ customer loyalty scheme costs
- Changes to the presentation of discontinued operations

	Half Year Ended 30 Jun 1		Half	Year End	ed 31 Dec 17
	As Restated	As Published	As F	Restated	As Published
	\$M	\$M		\$M	\$M
Net interest income	9,085	9,086		9,257	9,255
Other banking income	2,509	2,495		2,706	2,687
Total banking income	11,594	11,581		11,963	11,942
Funds management income	551	1,052		568	1,039
Insurance income	126	157		112	136
Total operating income	12,271	12,790		12,643	13,117
Investment experience	2	4		6	13
Total income	12,273	12,794		12,649	13,130
Operating expenses	(5,539)	(5,863)		(5,456)	(5,736)
Loan impairment expense	(483)	(483)		(596)	(596)
Net profit before tax	6,251	6,448		6,597	6,798
Corporate tax expense	(1,927)	(1,964)		(1,993)	(2,030)
Non controlling interests	(7)	(10)		(6)	(9)
Net profit after tax from continuing operations	4,317	4,474		4,598	4,759
Net profit after tax from discontinued operations	224	67		273	112
Net profit after tax ("cash basis")	4,541	4,541		4,871	4,871
Loss on acquisition, disposal, closure and demerger of businesses	(126)	(126)		(57)	(57)
Hedging and IFRS volatility	5	5		96	96
Other non-cash items	3	3		(4)	(4)
Net profit after tax ("statutory basis")	4,423	4,423		4,906	4,906

Indicates key changes



Consolidated Balance Sheet

The impact of the following changes is presented below:

• Certain capitalised software licences balances have been reclassified from other assets to intangible assets

	As at 30 Jun 18		As at 3	1 Dec 17
	As Restated	As Published	As Restated	As Published
Assets	\$M	\$M	\$M	\$M
Cash and liquid assets	36,417	36,417	37,322	37,322
Receivables due from other financial institutions	9,222	9,222	6,955	6,955
Assets at fair value through Income Statement:				
Trading	32,254	32,254	34,696	34,696
Insurance	372	372	382	382
Other	258	258	1,038	1,038
Derivative assets	32,133	32,133	25,228	25,228
Investment securities:				
At amortised cost	-	-	-	-
At fair value through Other Comprehensive	-	-	-	-
Available-for-sale investments	82,240	82,240	83,913	83,913
Loans, bills discounted and other receivables	743,365	743,365	736,316	736,316
Bank acceptances of customers	379	379	222	222
Property, plant and equipment	2,576	2,576	2,635	2,635
Investment in associates and joint ventures	2,842	2,842	2,750	2,750
Intangible assets	9,090	9,023	9,140	9,038
Deferred tax assets	1,439	1,439	1,291	1,291
Other assets	6,924	6,991	5,147	5,249
Assets held for sale	15,654	15,654	14,895	14,895
Total assets	975,165	975,165	961,930	961,930
Liabilities Deposits and other public borrowings	622,234	622,234	624,897	624,897
Payables due to other financial institutions	20,899	20,899	24,466	24,466
Liabilities at fair value through Income	10,247	10,247	9,350	9,350
Derivative liabilities	28,472	28,472	23,563	23,563
Bank acceptances	379	379	222	222
Current tax liabilities	952	952	642	642
Other provisions	1,889	1,889	2,120	2,120
Insurance policy liabilities	451	451	481	481
Debt issues	172,294	172,294	166,510	166,510
Bills payable and other liabilities	11,596	11,596	8,861	8,861
Liabilities held for sale	14,900	14,900	14,543	14,543
	884,313	884,313	875,655	875,655
Loan capital	22,992	22,992	20,184	20,184
Total liabilities	907,305	907,305	895,839	895,839
Net assets	67,860	67,860	66,091	66,091
	01,000			
Shareholders' Equity				
Ordinary share capital	37,270	37,270	36,776	36,776
Reserves	1,676	1,676	1,494	1,494
Retained profits	28,360	28,360	27,267	27,267
Shareholders' Equity attributable to Equity holders of the Bank	67,306	67,306	65,537	65,537
Non-controlling interests	554	554	554	554
Total Shareholders' Equity	67,860	67,860	66,091	66,091

Indicates key changes



Updated Financial Comparative Tables for the 2019 Interim Profit Announcement Group Performance Summary

	Half Year Ended ("cash basis")		
	31 Dec 18	30 Jun 18	31 Dec 17
	\$M	\$M	\$M
Net interest income	-	9,085	9,257
Other banking income	-	2,509	2,706
Total banking income	-	11,594	11,963
Funds management income	-	551	568
Insurance income	-	126	112
Total operating income	-	12,271	12,643
Investment experience	-	2	6
Total income	-	12,273	12,649
Operating expenses	-	(5,539)	(5,456)
Loan impairment expense	-	(483)	(596)
Net profit before tax	-	6,251	6,597
Corporate tax expense	-	(1,927)	(1,993)
Non-controlling interests	-	(7)	(6)
Net profit after tax from continuing operations	-	4,317	4,598
Net profit after tax from discontinued operations	-	224	273
Net profit after tax	-	4,541	4,871
Loss on acquisition, disposal, closure and demerger of businesses	-	(126)	(57)
Hedging and IFRS volatility	-	5	96
Other non-cash items	-	3	(4)
Net profit after tax ("statutory basis")	-	4,423	4,906
Cash net profit after tax, by division			
Retail Banking Services	-	2,353	2,470
Business and Private Banking	-	1,393	1,452
Institutional Banking and Markets	-	562	608
Wealth Management	-	139	116
New Zealand	-	492	483
IFS .	-	87	65
Other	-	(709)	(596)
Net profit after tax from continuing operations ("cash basis")	-	4,317	4,598



Key Performance Indicators

Half Year Ended

			, u
	31 Dec 18	30 Jun 18	31 Dec 17
Group Performance from continuing operations			
Statutory net profit after tax (\$M)	-	4,299	4,758
Cash net profit after tax (\$M)	-	4,317	4,598
Net interest margin (%)	-	2.14	2. 16
Operating expenses to total operating income (%)	-	45.1	43. 2
Spot number of full-time equivalent staff (FTE)	-	42,462	41,308
Jaws (%)	-	n/a	n/a
Effective corporate tax rate ("cash basis") (%)	-	30. 8	30.2
Profit after capital charge (PACC) (\$M)	-	2,543	2,984
Average interest earning assets (\$M)	-	857,050	851,522
Average interest bearing liabilities (\$M)	-	761,752	757,449
Funds Under Administration (FUA) - average (\$M)	-	156,896	151,008
Assets Under Management (AUM) - average (\$M)	-	13,484	12,305
Group Performance including discontinued operations			
Statutory net profit after tax (\$M)	-	4,423	4,906
Cash net profit after tax (\$M)	-	4,541	4,871
Net interest margin (%)	-	2.15	2.16
Operating expenses to total operating income (%)	-	46.7	44.3
Spot number of full-time equivalent staff (FTE)	-	45,753	44,458
Jaws (%)	-	n/a	n/a
Effective corporate tax rate ("cash basis") (%)	-	30.5	29.9
Profit after capital charge (PACC) (\$M)	-	2,657	3,126
Average interest earning assets (\$M)	-	857,124	851,606
Average interest bearing liabilities (\$M)	-	762,623	758,312
Funds Under Administration (FUA) - average (\$M)	-	167,809	162,219
Assets Under Management (AUM) - average (\$M)	-	217,818	225,116
Average inforce premiums (\$M)	-	3,169	3,308



Key Performance Indicators

Rey Performance indicators				
	Ha	alf Year Ende	ed	
	31 Dec 18	30 Jun 18	31 Dec 17	
Shareholder Returns from continuing operations				
Earnings Per Share (EPS) (cents)				
Statutory basis - basic	-	245. 1	273. 7	
Cash basis - basic	-	246. 0	264. 3	
Return on equity (ROE) (%)				
Statutory basis	-	13. 0	14. 7	
Cash basis	-	13. 1	14. 2	
Shareholder Returns including discontinued operations				
Earnings Per Share (EPS) (cents)				
Statutory basis - basic	_	252. 2	282. 2	
Cash basis - basic	_	258. 8	280. 0	
Return on equity (ROE) (%)				
Statutory basis	_	13. 4	15. 1	
Cash basis	_	13. 8	15. 0	
Dividends per share - fully franked (cents)	_	231	200	
Dividend cover - "cash basis" (times)	_	1. 1	1. 4	
Dividend payout ratio (%)				
Statutory basis	_	91. 9	71. 4	
Cash basis	-	89. 5	72. 0	
Capital (Basel III) including discontinued operations				
Common Equity Tier 1 (Internationally Comparable) (%)	_	15. 5	16. 3	
Common Equity Tier 1 (APRA) (%)	_	10. 1	10. 4	
Risk w eighted assets (RWA) (\$M) - Basel III	-	458,612	440,836	
Leverage Ratio (Basel III) including discontinued				
operations		0.0	0.4	
Leverage Ratio (Internationally Comparable) (%)	-	6. 3	6. 1	
Leverage Ratio (APRA) (%)	-	5. 5	5. 4	
Liquidity Metrics including discontinued operations				
Liquidity Coverage Ratio (%)	-	133	135	
Net Stable Funding Ratio (%)	-	112	110	
Credit Quality Metrics including discontinued operations				
Loan impairment expense ("cash basis") annualised as a % of average GLAAs	-	0. 13	0. 16	
Gross impaired assets as a % of GLAAs	_	0. 42	0. 45	
· · · · · · · · · · · · · · · · · · ·		·-	20	

369,528

366,985

Credit risk w eighted assets (RWA) (\$M) - Basel III



Key Performance Indicators

	Half Year Ended		
	31 Dec 18	30 Jun 18	31 Dec 17
Retail Banking Services (1)			
Cash net profit after tax (\$M)	-	2,289	2,414
Net interest margin (%)	-	2. 71	2. 77
Average interest earning assets (AIEA) (\$M) (2)	-	355,210	349,437
Operating expenses to total operating income (%) (3)	-	36. 4	35. 1
Business and Private Banking			
Cash net profit after tax (\$M)	-	1,393	1,452
Net interest margin (%)	-	3. 17	3. 16
Average interest earning assets (AIEA) (\$M) (2)	-	162,000	161,259
Operating expenses to total banking income (%) (3)	-	34. 7	33. 5
Institutional Banking and Markets			
Cash net profit after tax (\$M)	-	562	608
Net interest margin (%)	-	1. 05	1. 01
Average interest earning assets (AIEA) (\$M)	-	135,515	142,300
Operating expenses to total banking income (%) (3)	-	44. 4	35. 9
Wealth Management (4)			
Cash net profit after tax (\$M)	-	139	116
Operating expenses to total operating income (%) (3)	-	55. 0	61. 6
FUA - average (\$M)	-	144,625	139,104
New Zealand (4)			
Cash net profit after tax (\$M)	-	492	483
Net interest margin (ASB) (%) (5)	-	2.27	2.20
Average interest earning assets (AIEA) (ASB) (NZ\$M) $^{(5)}$	-	91,054	88,525
Operating expenses to total operating income (ASB) (%) (3) (5)	-	36. 4	35. 5
FUA - average (ASB) (NZ\$M) (5)	-	13,280	12,971
AUM - average (ASB) (NZ\$M) ⁽⁵⁾	-	14,591	13,471

Excludes Mortgage Broking and General Insurance.

Net of average mortgage offset balances.

Presented on a "cash basis".

Presented on a continuing operations basis.

Key financial metrics represent ASB only and are calculated in New Zealand dollar terms.



Retail Banking Services

	Half Year Ended			
	Retail Ba	nking (Excl. M	ortgage	
	Broking a	nd General Ins	surance)	
	31 Dec 18	30 Jun 18	31 Dec 17	
	\$M	\$M	\$M	
Net interest income	-	4,774	4,875	
Other banking income	-	809	843	
Total banking income	-	5,583	5,718	
Funds Management Income	-	66	103	
Insurance Income	-	-	-	
Total Operating Income	-	5,649	5,821	
Operating Expenses	-	(2,057)	(2,045)	
Loan Impairment Expense	-	(325)	(327)	
Net Profit before tax	-	3,267	3,449	
Corporate tax expense	-	(978)	(1,035)	
Underlying net profit after tax	-	2,289	2,414	
Investment experience after tax	-	-	-	
Cash net profit after tax	-	2,289	2,414	
Cash net profit after tax from AHL, Finconnect & General Insurance	-	64	56	
Total Cash net profit after tax	-	2,353	2,470	



Retail Banking Services

	Half Year Ended Retail Banking (Excl. Mortgage Broking and General Insurance)			
	31 Dec 18	30 Jun 18	31 Dec 17	
Income analysis	\$M	\$M	\$M	
Net interest income				
Home loans	-	2,363	2,541	
Consumer finance (1)	-	907	908	
Business lending	-	93	96	
Deposits	-	1,411	1,330	
Total net interest income	-	4,774	4,875	
Other banking income				
Home loans	-	130	132	
Consumer finance (1)	-	279	285	
Business lending	-	23	26	
Deposits	-	251	230	
Distribution & Other (2)	-	126	170	
Total other banking income	-	809	843	
Total banking income	-	5,583	5,718	

 ⁽¹⁾ Consumer finance includes personal loans and credit cards.
 (2) Other includes asset finance and merchants. Distribution includes income associated with the sale of foreign exchange products.



Retail Banking Services

		As at		
Balance Sheet (Excl. Mortgage Broking and General Insurance)	31 Dec 18 \$M	30 Jun 18 \$M	31 Dec 17 \$M	
Home loans	-	364,840	358,038	
Consumer finance (1)	-	16,051	16,310	
Business loans	-	9,652	9,905	
Other interest earning assets	-	931	1,037	
Total interest earning assets	-	391,474	385,290	
Other assets	-	4,659	4,419	
Total assets	-	396,133	389,709	
Transaction deposits	-	32,834	31,213	
Savings deposits	-	110,507	112,391	
Investment deposits and other	-	96,286	97,385	
Total interest bearing deposits	-	239,627	240,989	
Non-interest bearing transaction deposits	-	23,909	22,919	
Other non-interest bearing liabilities	-	4,044	3,513	
Total liabilities	-	267,580	267,421	

	Ha	alf Year End	ed
Key Financial Metrics (Excl. Mortgage Broking and General Insurance)	31 Dec 18	30 Jun 18	31 Dec 17
Performance indicators			
Net interest margin (%)	-	2. 71	2. 77
Return on assets (%)	-	1. 2	1. 2
Total operating expenses to total operating income (%)	-	36. 4	35. 1
Impairment expense annualised as a % of average GLAAs (%)		0. 17	0. 17
Other information			
Average interest earning assets (\$M) (2)	-	355,210	349,437
90+ days home loan arrears (%)	-	0. 74	0. 63
90+ days consumer finance arrears (%)	-	1. 25	1. 04
Number of full-time equivalent staff (FTE)	-	15,491	15,479

 ⁽¹⁾ Consumer finance includes personal loans and credit cards.
 (2) Average interest earning assets are presented net of mortgage offset balances, which reduce customer interest payments. Net average interest earning assets are also used in the calculation of divisional net interest margin.



Business and Private Banking

	На	Half Year Ended		
	31 Dec 18	30 Jun 18	31 Dec 17	
	\$M	\$M	\$M	
Net interest income	-	2,550	2,565	
Other banking income	-	709	716	
Total banking income	-	3,259	3,281	
Operating expenses	-	(1,130)	(1,100)	
Loan impairment expense	-	(139)	(108)	
Net profit before tax	-	1,990	2,073	
Corporate tax expense	-	(597)	(621)	
Cash net profit after tax	-	1,393	1,452	
harama anahada				
Income analysis Net interest income				
		1,074	1,097	
Small Business Banking Business and Corporate Banking	-	1,074 843	834	
	-	359	361	
Regional and Agribusiness Private Bank	-	309 175	176	
CommSec	-	99	97	
Total net interest income	-		2,565	
Other banking income	-	2,550	2,303	
Small Business Banking		224	237	
Business and Corporate Banking	-	22 4 257	25 <i>1</i> 250	
Regional and Agribusiness	-	257 66	250 66	
Private Bank	_	32	32	
CommSec	_	130	131	
Total other banking income		709	716	
Total banking income		3,259	3,281	
Total banking moonic		0,200	0,201	
Income by product				
Business products	-	1,902	1,884	
Retail products	-	1,160	1,196	
Equities and Margin Lending	-	174	176	
Other	-	23	25	
Total banking income	-	3,259	3,281	



Business and Private Banking

		As at		
	31 Dec 18	30 Jun 18	31 Dec 17	
Balance Sheet	\$M	\$M	\$M	
Home loans	-	87,045	86,489	
Business loans	-	80,547	78,888	
Margin loans	-	2,750	2,694	
Consumer finance	-	2,460	2,558	
Total interest earning assets	-	172,802	170,629	
Non-lending interest earning assets	-	114	106	
Other assets (1)	-	1,719	1,549	
Total assets	-	174,635	172,284	
Transaction deposits	-	23,231	21,577	
Savings deposits	-	50,757	51,372	
Investment deposits and other	-	40,691	40,407	
Total interest bearing deposits	-	114,679	113,356	
Debt Issues and Other	-	39	39	
Non-interest bearing transaction deposits	-	20,601	19,601	
Other non-interest bearing liabilities	-	1,284	1,049	
Total liabilities	-	136,603	134,045	

	Half Year Ended		
Key Financial Metrics	31 Dec 18	30 Jun 18	31 Dec 17
Performance indicators			
Net interest margin (%)	-	3. 17	3. 16
Return on assets (%)	-	1. 6	1. 7
Operating expenses to total banking income (%)	-	34. 7	33. 5
Impairment expense annualised as a % of average GLAAs (%)	-	0. 16	0. 13
Other information			
Average interest earning assets (\$M) (2)	-	162,000	161,259
Number of full-time equivalent staff (FTE)	-	4,112	4,119

⁽¹⁾ Other assets include Intangible assets.

Average interest earning assets are presented net of mortgage offset balances, which reduce customer interest payments. Net average interest earning assets are also used in the calculation of divisional net interest margin.



Institutional Banking and Markets

	H	Half Year Ended		
	31 Dec 18	30 Jun 18	31 Dec 17	
	\$M	\$M	\$M	
Net interest income	-	707	727	
Other banking income	-	556	681	
Total banking income	-	1,263	1,408	
Operating expenses	-	(561)	(506)	
Loan impairment expense	-	25	(105)	
Net profit before tax	-	727	797	
Corporate tax expense	-	(165)	(189)	
Cash net profit after tax	-	562	608	
Income analysis				
Net interest income				
Institutional Banking	-	623	635	
Markets	-	84	92	
Total net interest income	-	707	727	
Other banking income				
Institutional Banking	-	288	334	
Markets	-	268	347	
Total other banking income	-	556	681	
Total banking income	-	1,263	1,408	
Income by product				
Institutional products	-	811	825	
Asset leasing	-	100	144	
Markets (excluding derivative valuation adjustments)	-	349	440	
Total banking income excluding derivative valuation adjustments	-	1,260	1,409	
Derivative valuation adjustments (1)	-	3	(1)	
Total banking income	-	1,263	1,408	

⁽¹⁾ Derivative valuation adjustments include both net interest income and other banking income adjustments.



Institutional Banking and Markets

		As at		
	31 Dec 18	30 Jun 18	31 Dec 17	
Balance Sheet	\$M	\$M	\$M	
Interest earning lending assets	-	104,615	109,193	
Non-lending interest earning assets	-	27,707	30,703	
Other assets (1)	-	29,803	24,542	
Total assets	-	162,125	164,438	
Transaction deposits	-	45,699	46,478	
Savings deposits	-	6,705	6,364	
Investment deposits	-	44,391	45,696	
Certificates of deposit and other	-	12,832	13,049	
Total interest bearing deposits	-	109,627	111,587	
Due to other financial institutions	-	12,719	14,880	
Debt issues and other (2)	-	9,343	7,861	
Non-interest bearing liabilities (1)	-	21,955	17,373	
Total liabilities	-	153,644	151,701	

Half Year Ended

Key Financial Metrics	31 Dec 18	30 Jun 18	31 Dec 17
Performance indicators			
Net interest margin (%)	-	1.05	1.01
Return on assets (%)	-	0.7	0.7
Operating expenses to total banking income (%)	-	44.4	35.9
Impairment expense annualised as a % of average GLAAs (%)	-	(0.05)	0.18
Other information			
Average interest earning assets (\$M)	-	135,515	142,300
Corporate total committed exposures rated investment grade (%)	-	86.2	86.0
Number of full-time equivalent staff (FTE)	-	1,263	1,218

Other assets include Intangible assets and Derivative assets. Non-interest bearing liabilities include Derivative liabilities.
 Debt issues and other includes Bank acceptances and Liabilities at fair value.



Wealth Management

	Half Year Ended			
	31 Dec 18 \$M	30 Jun 18 \$M	31 Dec 17 \$M	
Funds management income	-	424	417	
Operating expenses	-	(233)	(257)	
Net profit before tax	-	191	160	
Corporate tax expense	-	(57)	(47)	
Underlying profit after tax	-	134	113	
Investment experience after tax	-	5	3	
Cash net profit after tax from continuing operations	-	139	116	
Cash net profit after tax from discontinued operations	-	209	243	
Cash net profit after tax	-	348	359	

Key Financial Metrics (continuing operations)	31 Dec 18	30 Jun 18	31 Dec 17
Performance indicators			
Operating expenses to total operating income (%)	-	55. 0	61. 6
FUA - average (\$M)	-	144,625	139,104
FUA - spot (\$M)	-	147,999	143,668
Number of full-time equivalent staff (FTE)	-	1,305	1,382



Wealth Management

	На	ılf Year Ended			Half Year Ended				Half Year Ended			
	Continuing operations		Discontinued operations									
	Cold	Colonial First State CFS GI		CFS Global Asset Management Life Insurance Busine			inesses					
	31 Dec 18	30 Jun 18	31 Dec 17	31 Dec 18	30 Jun 18	31 Dec 17	31 Dec 18	30 Jun 18	31 Dec 17			
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M			
Funds management income	-	424	417	-	503	472	-	50	46			
Insurance income	-	-		-	-	-	-	156	181			
Total operating income	-	424	417	-	503	472	-	206	227			
Operating expenses	-	(233)	(257)	-	(333)	(289)	-	(141)	(131)			
Net profit before tax	-	191	160	-	170	183	-	65	96			
Corporate tax expense	-	(57)	(47)	-	(32)	(36)	-	(20)	(29)			
Underlying profit after tax	-	134	113	-	138	147	-	45	67			
Investment experience after tax	-	5	3	-	5	2	-	21	27			
Cash net profit after tax	-	139	116	-	143	149	-	66	94			



New Zealand

	Half Year Ended		
	31 Dec 18	30 Jun 18	31 Dec 17
New Zealand (A\$M)	A\$M	A\$M	A\$M
Net interest income	-	911	849
Other banking income (1)	-	208	207
Total banking income	-	1,119	1,056
Funds management income	-	59	53
Total operating income	-	1,178	1,109
Operating expenses	-	(445)	(415)
Loan impairment expense	-	(51)	(23)
Net profit before tax	-	682	671
Corporate tax expense	-	(190)	(188)
Cash net profit after tax from continuing operations	-	492	483
Cash net profit after tax from discontinued operations	-	47	49
Cash net profit after tax	-	539	532

Half Year Ended

New Zealand (NZ\$M)	31 Dec 18 NZ\$M	30 Jun 18 NZ\$M	31 Dec 17 NZ\$M
Net interest income	-	985	931
Other banking income	-	230	235
Total banking income	-	1,215	1,166
Funds management income	-	64	58
Total operating income	-	1,279	1,224
Operating expenses	-	(482)	(453)
Loan impairment expense	-	(54)	(26)
Net profit before tax	-	743	745
Corporate tax expense	-	(207)	(209)
Cash net profit after tax from continuing operations	-	536	536
Cash net profit after tax from discontinued operations	-	53	53
Cash net profit after tax	-	589	589
Represented by:			
ASB	-	568	575
Other (2)	-	(32)	(39)
Sovereign (discontinued operations)	-	53	53
Cash net profit after tax	-	589	589

Other banking income disclosed in AUD includes realised gains or losses associated with the hedging of New Zealand operations earnings.
 Other includes ASB funding entities and elimination entries between New Zealand segment entities.



New Zealand

	Half Year Ended			
Key Financial Metrics (continuing operations) (1)	31 Dec 18 30 Jun 18 31 Dec 1			
Performance indicator				
Operating expenses to total operating income (%)	-	37. 7	37. 0	

	Half Year Ended		
ASB (NZ\$M)	31 Dec 18 NZ\$M	30 Jun 18 NZ\$M	31 Dec 17 NZ\$M
Net interest income	-	1,024	984
Other banking income	-	235	235
Total banking income	-	1,259	1,219
Funds management income	-	64	58
Total operating income	-	1,323	1,277
Operating expenses	-	(482)	(453)
Loan impairment expense	-	(54)	(26)
Net profit before tax	-	787	798
Corporate tax expense	-	(219)	(223)
Cash net profit after tax	-	568	575

⁽¹⁾ Key financial metrics are calculated in New Zealand dollar terms.



New Zealand

		As at	
	31 Dec 18	30 Jun 18	31 Dec 17
ASB Balance Sheet (NZ\$M)	NZ\$M	NZ\$M	NZ\$M
Home loans	-	53,918	52,580
Business and rural lending	-	27,054	25,816
Other interest earning assets	-	2,212	2,214
Total lending interest earning assets	-	83,184	80,610
Non-lending interest earning assets	-	9,861	8,943
Other assets	-	2,320	1,772
Total assets	-	95,365	91,325
Customer deposits	-	55,923	54,516
Debt issues	-	20,053	17,771
Other interest bearing liabilities	-	3,298	3,418
Total interest bearing liabilities	-	79,274	75,705
Non-interest bearing liabilities	-	6,591	6,339
Total liabilities	-	85,865	82,044

Half Year Ended

ASB Key Financial Metrics (1)	31 Dec 18	30 Jun 18	31 Dec 17
Performance indicators			
Net interest margin (%)	-	2. 27	2. 20
Return on assets (%)	-	1. 2	1. 3
Operating expenses to total operating income (%)	-	36. 4	35. 5
Impairment expense annualised as a % of average GLAAs (%)	-	0. 13	0. 06
Other information			
Average interest earning assets (NZ\$M)	-	91,054	88,525
FUA - average (NZ\$M)	-	13,280	12,971
FUA - spot (NZ\$M)	-	13,525	13,325
AUM - average (NZ\$M) (2)	-	14,591	13,417
AUM - spot (NZ\$M) (2)	-	15,090	14,243
90+ days home loan arrears (%)	-	0. 14	0. 12
90+ days consumer finance arrears (%)	-	0. 43	0. 50
Number of full-time equivalent staff (FTE)	-	4,857	4,826

 ⁽¹⁾ Key financial metrics are calculated in New Zealand dollar terms unless otherwise stated.
 (2) AUM includes NZD spot balances managed by CFS Global Asset Management (20) AUM includes NZD spot balances managed by CFS Global Asset Management (30 June 2018: NZD7,635 million, 31 December 2017: NZD7,222 million). These are also included in the AUM balances reported by CFS Global Asset Management (discontinued operations).



International Financial Services

	Half Year Ended			
International Financial Services (1)	31 Dec 18 \$M	30 Jun 18 \$M	31 Dec 17 \$M	
Net interest income	-	53	62	
Other banking income	-	173	154	
Total banking income	-	226	216	
Operating expenses	-	(98)	(113)	
Loan impairment expense	-	(32)	(33)	
Net profit before tax	-	96	70	
Corporate tax expense	-	(9)	(5)	
Cash net profit after tax from continuing operations	-	87	65	
Cash net profit after tax from discontinued operations (2)	-	(25)	(12)	
Cash net profit after tax	-	62	53	

	Half Year Ended				
Key Financial Metrics (continuing operations)	31 Dec 18	30 Jun 18	31 Dec 17		
Performance indicators					
Return on assets (%)	-	3. 9	2. 8		
Operating expenses to total operating income (%)	-	43. 4	52. 3		
Impairment expense annualised as a % of average GLAAs (%)	-	3. 53	4. 48		
Other information					
Number of full-time equivalent staff (FTE)	-	1,833	1,995		

⁽¹⁾ IFS does not include the Business and Private Banking, Institutional Banking and Markets and Colonial First State Global Asset Management businesses in Asia.

⁽²⁾ Discontinued operations include BoComm Life, TymeDigital, Vietnam COE and PTCL and its subsidiary.



Other

	Ha	Half Year Ended					
Corporate Centre (including eliminations)	31 Dec 18 \$M	30 Jun 18 \$M	31 Dec 17 \$M				
Net interest income	-	92	181				
Other banking income	-	(58)	42				
Total banking income	-	34	223				
Funds management income	-	2	(5)				
Insurance income	-	(3)	(1)				
Total operating income	-	33	217				
Operating expenses (1)	-	(865)	(923)				
Loan impairment (expense)/benefit	-	39	-				
Net loss before tax	-	(793)	(706)				
Corporate tax benefit	-	99	118				
Non-controlling interests	-	(7)	(6)				
Underlying loss after tax	-	(701)	(594)				
Investment experience after tax	-	(8)	(2)				
Cash net loss after tax from continuing operations	-	(709)	(596)				
Cash net loss after tax from discontinued operations	-	(7)	(7)				
Cash net loss after tax	-	(716)	(603)				

⁽¹⁾ The half year ended 31 December 2017 includes \$375 million for the AUSTRAC civil penalty and one-off regulatory spend of \$110 million. The half year ended 30 June 2018 includes \$325 million for the AUSTRAC civil penalty and one-off regulatory spend of \$45 million.

Financial Reporting By Segments

	Half Year Ended 30 June 2018									
•	Retail	Business	Institutional			International				
	Banking	and Private	Banking and	Wealth	New	Financial				
	Services	Banking	Markets	Management	Zealand	Services	Other	Total		
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M		
Net interest income	4,772	2,550	707	-	911	53	92	9,085		
Other banking income	921	709	556	-	208	173	(58)	2,509		
Total banking income	5,693	3,259	1,263	-	1,119	226	34	11,594		
Funds management income	66	-	-	424	59	-	2	551		
Insurance income	129	-	-	-	-	-	(3)	126		
Total operating income	5,888	3,259	1,263	424	1,178	226	33	12,271		
Investment experience	4	-	-	6	-	-	(8)	2		
Total income	5,892	3,259	1,263	430	1,178	226	25	12,273		
Operating expenses	(2,207)	(1,130)	(561)	(233)	(445)	(98)	(865)	(5,539)		
Loan impairment (expense)/benefit	(325)	(139)	25	-	(51)	(32)	39	(483)		
Net profit before tax	3,360	1,990	727	197	682	96	(801)	6,251		
Corporate tax (expense)/benefit	(1,007)	(597)	(165)	(58)	(190)	(9)	99	(1,927)		
Non-controlling interests	-	-	-	-	-	-	(7)	(7)		
Net profit after tax from continuing operations - "cash basis"	2,353	1,393	562	139	492	87	(709)	4,317		
Net profit after tax from discontinued operations	-	-	-	209	47	(25)	(7)	224		
Net profit after tax - "cash basis"	2,353	1,393	562	348	539	62	(716)	4,541		
Gain/ (loss) on disposal and acquisition of entities net of transaction costs	-	-	-	(38)	3	(91)	-	(126)		
Hedging and IFRS volatility	-	-	-	-	(19)	-	24	5		
Other non-cash items	(2)	-	-	5	-	-	-	3		
Net profit after tax - "statutory basis"	2,351	1,393	562	315	523	(29)	(692)	4,423		
Additional information										
Balance Sheet										
Total assets	397,986	174,635	162,125	19,459	90,022	5,530	125,408	975,165		
Total liabilities	268,400	136,603	153,644	24,455	82,976	2,410	238,817	907,305		

Financial Reporting By Segments

Half \	Vo ar	Fndad	21	Decem	har	2017

·	Retail	Business	Institutional			International		
	Banking	and Private	Banking and	Wealth	New	Financial		
	Services	Banking	Markets	Management	Zealand	Services	Other	Total
	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$М
Net interest income	4,873	2,565	727	-	849	62	181	9,257
Other banking income	906	716	681	-	207	154	42	2,706
Total banking income	5,779	3,281	1,408	-	1,056	216	223	11,963
Funds management income	103	-	-	417	53	-	(5)	568
Insurance income	113	-	-	-	-	-	(1)	112
Total operating income	5,995	3,281	1,408	417	1,109	216	217	12,643
Investment experience	4	-	-	4	-	-	(2)	6
Total income	5,999	3,281	1,408	421	1,109	216	215	12,649
Operating expenses	(2,142)	(1,100)	(506)	(257)	(415)	(113)	(923)	(5,456)
Loan impairment (expense)/benefit	(327)	(108)	(105)	-	(23)	(33)	-	(596)
Net profit before tax	3,530	2,073	797	164	671	70	(708)	6,597
Corporate tax (expense)/benefit	(1,060)	(621)	(189)	(48)	(188)	(5)	118	(1,993)
Non-controlling interests	-	-	-	-	-	-	(6)	(6)
Net profit after tax from continuing operations - "cash basis"	2,470	1,452	608	116	483	65	(596)	4,598
Net profit after tax from discontinued operations	-	-	-	243	49	(12)	(7)	273
Net profit after tax - "cash basis"	2,470	1,452	608	359	532	53	(603)	4,871
Gain/ (loss) on disposal and acquisition of entities net of transaction costs	58	-	-	(101)	(21)	7	-	(57)
Hedging and IFRS volatility	-	-	-	-	106	-	(10)	96
Other non-cash items	(1)	-	-	(3)	-	-	-	(4)
Net profit after tax - "statutory basis"	2,527	1,452	608	255	617	60	(613)	4,906
Additional information								
Balance Sheet								
Total assets	391,641	172,284	164,438	18,921	85,745	5,226	123,675	961,930
Total liabilities	268,281	134,045	151,701	24,116	78,917	2,221	236,558	895,839

Profit Reconciliation

Half Year Ended 30 June 2018

	N	(Loss)/gain on acquisition,		D	Treasury		Net profit
	Net profit after tax	disposal, closure	Hedging and IFRS	Bankw est non-cash	shares valuation	Investment	after tax "statutory
		and demerger of					•
	"cash basis"	businesses	volatility	items	adjustment	experience	basis"
Profit Reconciliation	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Group							
Interest income	17,362	-	-	-	-	-	17,362
Interest expense	(8,277)	-	-	-	-	-	(8,277)
Net interest income	9,085	-	-	-	-	-	9,085
Other banking income	2,509	-	6	-	-	-	2,515
Total banking income	11,594	-	6	-	-	=	11,600
Funds management income	551	-	-	-	-	1	552
Insurance income	126	-	-	-	-	1	127
Total operating income	12,271	-	6	-	-	2	12,279
Investment experience	2	-	-	-	-	(2)	-
Total income	12,273	-	6	-	-	-	12,279
Operating expenses	(5,539)	(30)	-	(2)	-	-	(5,571)
Loan impairment expense	(483)	-	-	-	-	-	(483)
Net profit before tax	6,251	(30)	6	(2)	-	-	6,225
Corporate tax (expense)/benefit	(1,927)	9	(1)	-	-	-	(1,919)
Non-controlling interests	(7)	-	-	-	-	-	(7)
Net profit after income tax from continuing operations	4,317	(21)	5	(2)	-	-	4,299
Net profit after income tax from discontinued operations	224	(105)	-	-	5	-	124
Net profit after income tax	4,541	(126)	5	(2)	5	-	4,423

Profit Reconciliation

Half Year Ended 31 December 2017

					-		
	Not profit	(Loss)/gain on acquisition,	Lladaina	Bankw est	Treasury shares		Net profit after tax
	Net profit after tax	disposal, closure and demerger of	Hedging and IFRS	non-cash	valuation	Investment	"statutory
	"cash basis"	businesses	volatility	items	adjustment	experience	basis"
Profit Reconciliation	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Group							
Interest income	17,181	-	-	-	-	-	17,181
Interest expense	(7,924)	-	-	-	-	-	(7,924)
Net interest income	9,257	-	-	-	-	-	9,257
Other banking income	2,706	65	137	-	-	-	2,908
Total banking income	11,963	65	137	-	-	-	12,165
Funds management income	568	-	-	-	-	4	572
Insurance income	112	-	-	-	-	2	114
Total operating income	12,643	65	137	-	-	6	12,851
Investment experience	6	-	-	-	-	(6)	-
Total income	12,649	65	137	-	-	-	12,851
Operating expenses	(5,456)	-	-	(2)	-	-	(5,458)
Loan impairment expense	(596)	-	-	-	-	-	(596)
Net profit before tax	6,597	65	137	(2)	-	-	6,797
Corporate tax (expense)/benefit	(1,993)	-	(41)	1	-	-	(2,033)
Non-controlling interests	(6)	-	-	-	-	-	(6)
Net profit after income tax from continuing operations	4,598	65	96	(1)	-	-	4,758
Net profit after income tax from discontinued operations	273	(122)	-	-	(3)	-	148
Net profit after income tax	4,871	(57)	96	(1)	(3)	-	4,906