# **ASX Announcement**



#### **COMMONWEALTH BANK OF AUSTRALIA** PROFIT ANNOUNCEMENT FOR YEAR ENDED 30 JUNE 2010

Sydney 5 August 2010: The Commonwealth Bank of Australia (the Group) is scheduled to release its results for the year ended 30 June 2010 on Wednesday 11 August 2010.

As part of its ongoing commitment to improved disclosure and increased transparency the Group will be providing additional information in the 30 June 2010 Profit Announcement.

Subsequent to the sale of the Fiji businesses, the South Pacific segment has been renamed New Zealand, with the results of Fiji being incorporated into the "Other" segment disclosure. New Zealand results have been presented in NZD domestic currency in order to facilitate more meaningful discussion and analysis. Segmental reporting in the Profit Announcement (and in supporting materials) has been restated to conform to the presentation in the current period.

Full year pro forma information for Bankwest and St Andrews for the year ended 30 June 2009 has again been provided to facilitate a like-for-like comparison of the Group's financial performance for the years ended 30 June 2010 and 30 June 2009.

Information relating to the Group's funding sources, including customer deposits, short term and long term wholesale funding has also been provided.

Copies of these historical figures, tabulated in a manner which is consistent with the Profit Announcement, are attached in this release.

**ENDS** 

For more information contact:

Warwick Bryan **Investor Relations** Commonwealth Bank Tel: 0406 316 725

### **New Zealand**

|                                 |       | Full Year Ended 30 June 2009 |       |       |       |  |  |  |  |
|---------------------------------|-------|------------------------------|-------|-------|-------|--|--|--|--|
|                                 | ASB   | Sovereign                    | Other | Total | Total |  |  |  |  |
|                                 | NZ\$M | NZ\$M                        | NZ\$M | NZ\$M | A\$M  |  |  |  |  |
| Net interest income             | 905   | -                            | 24    | 929   | 756   |  |  |  |  |
| Other banking income            | 509   | -                            | (16)  | 493   | 404   |  |  |  |  |
| Total banking income            | 1,414 | -                            | 8     | 1,422 | 1,160 |  |  |  |  |
| Funds management income         | 65    | -                            | (5)   | 60    | 49    |  |  |  |  |
| Insurance income                | -     | 269                          | (15)  | 254   | 207   |  |  |  |  |
| Total operating income          | 1,479 | 269                          | (12)  | 1,736 | 1,416 |  |  |  |  |
| Operating expenses              | (634) | (200)                        | 41    | (793) | (649) |  |  |  |  |
| Impairment expense              | (238) | -                            | -     | (238) | (194) |  |  |  |  |
| Net profit before tax           | 607   | 69                           | 29    | 705   | 573   |  |  |  |  |
| Corporate tax expense           | (200) | 27                           | 4     | (169) | (135) |  |  |  |  |
| Underlying profit after tax     | 407   | 96                           | 33    | 536   | 438   |  |  |  |  |
| Investment experience after tax | -     | 22                           | (22)  |       | -     |  |  |  |  |
| Cash net profit after tax       | 407   | 118                          | 11    | 536   | 438   |  |  |  |  |

|  |          | As at    |          |           |           |  |  |  |
|--|----------|----------|----------|-----------|-----------|--|--|--|
|  | 30/06/10 | 31/12/09 | 30/06/09 | Jun 10 vs | Jun 10 vs |  |  |  |
| Major Balance Sheet Items                          | NZ\$M    | NZ\$M    | NZ\$M    | Dec 09 %  | Jun 09 %  |  |  |  |
| Home lending                                       |          | 37,593   | 36,991   |           |           |  |  |  |
| Assets at fair value through Income Statement      |          | 5,600    | 7,429    |           |           |  |  |  |
| Other lending assets                               |          | 16,188   | 16,327   |           |           |  |  |  |
| Non-lending interest earning assets                |          | 2,855    | 1,522    |           |           |  |  |  |
| Other assets                                       |          | 4,712    | 5,198    |           |           |  |  |  |
| Total assets                                       |          | 66,948   | 67,467   |           |           |  |  |  |
| Deposits   |          | 30,449   | 29,892   |           |           |  |  |  |
| Liabilities at fair value through Income Statement |          | 15,222   | 16,535   |           |           |  |  |  |
| Debt issues  |          | 3,670    | 3,564    |           |           |  |  |  |
| Due to other financial institutions                |          | 6,500    | 5,048    |           |           |  |  |  |
| Other liabilities                                  |          | 6,660    | 8,066    |           |           |  |  |  |
| Total liabilities                                  |          | 62,501   | 63,105   |           |           |  |  |  |
| Assets   |          |          |          |           |           |  |  |  |
| ASB Bank   |          | 64,648   | 65,230   |           |           |  |  |  |
| Other  |          | 2,300    | 2,237    |           |           |  |  |  |
| Total assets                                       |          | 66,948   | 67,467   |           |           |  |  |  |
| Liabilities  |          |          |          |           |           |  |  |  |
| ASB Bank   |          | 61,327   | 62,072   |           |           |  |  |  |
| Other  |          | 1,174    | 1,033    |           |           |  |  |  |
| Total liabilities                                  |          | 62,501   | 63,105   |           |           |  |  |  |

# **New Zealand** continued

|  | F        | ull Year Ende | d         | Ha       | d        |           |
|--|----------|---------------|-----------|----------|----------|-----------|
| Sources of Profit from Insurance               | 30/06/10 | 30/06/09      | Jun 10 vs | 30/06/10 | 31/12/09 | Jun 10 vs |
| Activities                                     | NZ\$M    | NZ\$M         | Jun 09 %  | NZ\$M    | NZ\$M    | Dec 09 %  |
| The Margin on Services profit from ordinary    |          |               |           |          |          |           |
| activities after income tax is represented by: |          |               |           |          |          |           |
| Planned profit margins                         |          | 84            |           |          | 33       |           |
| Experience variations                          |          | 12            |           |          | (9)      |           |
| Operating margins                              |          | 96            |           |          | 24       |           |
| Investment experience after tax                |          | 22            |           |          | 3        |           |
| Cash net profit after tax                      |          | 118           |           |          | 27       |           |

|                           | F        | ull Year Ended | 1         | Ha       | Half Year Ended |           |  |  |
|---------------------------|----------|----------------|-----------|----------|-----------------|-----------|--|--|
| New Zealand - Funds Under | 30/06/10 | 30/06/09       | Jun 10 vs | 30/06/10 | 31/12/09        | Jun 10 vs |  |  |
| Administration            | NZ\$M    | NZ\$M          | Jun 09 %  | NZ\$M    | NZ\$M           | Dec 09 %  |  |  |
| Opening balance           |          | 8,001          |           |          | 7,611           |           |  |  |
| Inflows                   |          | 2,173          |           |          | 1,562           |           |  |  |
| Outflows                  |          | (1,925)        |           |          | (1,124)         |           |  |  |
| Net Flows                 |          | 248            |           |          | 438             |           |  |  |
| Investment income & other |          | (638)          |           |          | 668             |           |  |  |
| Closing balance           |          | 7,611          |           |          | 8,717           |           |  |  |

|                              | F        | ull Year Ende | d         | Ha       | Half Year Ended |           |  |  |
|------------------------------|----------|---------------|-----------|----------|-----------------|-----------|--|--|
| New Zealand - Annual Inforce | 30/06/10 | 30/06/09      | Jun 10 vs | 30/06/10 | 31/12/09        | Jun 10 vs |  |  |
| Premiums                     | NZ\$M    | NZ\$M         | Jun 09 %  | NZ\$M    | NZ\$M           | Dec 09 %  |  |  |
| Opening balance              |          | 468           |           |          | 516             |           |  |  |
| Sales/New business           |          | 100           |           |          | 49              |           |  |  |
| Lapses                       |          | (52)          |           |          | (31)            |           |  |  |
| Other movements              |          | -             |           |          | 1               |           |  |  |
| Closing balance              |          | 516           |           |          | 535             |           |  |  |

### 2. Net Interest Margin

|   |          |           |           |          | Full Year   |
|---|----------|-----------|-----------|----------|-------------|
|   | Full Yea | r Ended   | Half Year | Ended    | Ended       |
|   |          | Pro forma |           |          | As reported |
|   | 30/06/10 | 30/06/09  | 30/06/10  | 31/12/09 | 30/06/09    |
|   | %        | %         | %         | %        | %           |
| Australia   |          |           |           |          |             |
| Interest spread   |          | 1. 89     |           | 2. 08    | 1. 93       |
| Benefit of interest-free liabilities, provisions and equity |          | 0. 21     |           | 0. 21    | 0. 21       |
| Net interest margin   |          | 2. 10     |           | 2. 29    | 2. 14       |
| Overseas  |          |           |           |          |             |
| Interest spread   |          | 1. 32     |           | 1. 13    | 1. 32       |
| Benefit of interest-free liabilities, provisions and equity |          | 0. 40     |           | 0. 22    | 0. 40       |
| Net interest margin   |          | 1. 72     |           | 1. 35    | 1. 72       |
| Total Group   |          |           |           |          |             |
| Interest spread   |          | 1. 81     |           | 1. 96    | 1. 84       |
| Benefit of interest-free liabilities, provisions and equity |          | 0. 27     |           | 0. 22    | 0. 26       |
| Net interest margin   |          | 2. 08     |           | 2. 18    | 2. 10       |

### 3. Average Balances and Related Interest - pro forma

#### **Average Balances**

|  | Full Year Ended 30/06/10 |          | /10   | Full Year Ended 30/06/09 |          |       |
|--|--------------------------|----------|-------|--------------------------|----------|-------|
|  | Avg Bal                  | Interest | Yield | Avg Bal                  | Interest | Yield |
| Interest Earning Assets  | \$M                      | \$M      | %     | \$M                      | \$M      | %     |
| Home loans excluding securitisation                                      |                          |          |       | 251,811                  | 17,065   | 6. 78 |
| Personal loans   |                          |          |       | 20,196                   | 2,436    | 12.06 |
| Business and corporate   |                          |          |       | 160,275                  | 10,297   | 6. 42 |
| Loans, bills discounted and other receivables                            |                          |          |       | 432,282                  | 29,798   | 6. 89 |
| Cash and other liquid assets   |                          |          |       | 32,171                   | 982      | 3. 05 |
| Assets at fair value through Income Statement (excluding life insurance) |                          |          |       | 28,573                   | 1,418    | 4. 96 |
| Available-for-sale investments   |                          |          |       | 18,384                   | 901      | 4. 90 |
| Non-lending interest earning assets                                      |                          |          |       | 79,128                   | 3,301    | 4. 17 |
| Total interest earning assets (excluding securitisation)                 |                          |          |       | 511,410                  | 33,099   | 6. 47 |
| Securitisation home loan assets  |                          |          |       | 14,884                   | 934      | 6. 28 |
| Non-interest earning assets  |                          |          |       | 94,504                   |          |       |
| Total average assets   |                          |          |       | 620,798                  |          |       |

|  | Full Ye | ar Ended 30/06 | /10   | Full Year Ended 30/06/09 |          |       |
|--|---------|----------------|-------|--------------------------|----------|-------|
| Interest Bearing                                   | Avg Bal | Interest       | Yield | Avg Bal                  | Interest | Yield |
| Liabilities  | \$M     | \$M            | %     | \$M                      | \$M      | %     |
| Transaction deposits                               |         |                |       | 64,801                   | 1,316    | 2. 03 |
| Saving deposits                                    |         |                |       | 69,128                   | 2,588    | 3. 74 |
| Investment deposits                                |         |                |       | 139,350                  | 8,051    | 5. 78 |
| Certificates of deposit and other                  |         |                |       | 64,438                   | 3,568    | 5. 54 |
| Total interest bearing deposits                    |         |                |       | 337,717                  | 15,523   | 4. 60 |
| Payables due to other financial institutions       |         |                |       | 27,111                   | 1,070    | 3. 95 |
| Liabilities at fair value through Income Statement |         |                |       | 17,426                   | 1,021    | 5. 86 |
| Debt issues  |         |                |       | 86,729                   | 4,103    | 4. 73 |
| Loan capital                                       |         |                |       | 13,807                   | 766      | 5. 55 |
| Total interest bearing liabilities                 |         |                |       | 482,790                  | 22,483   | 4. 66 |
| Securitisation debt issues                         |         |                |       | 14,585                   | 834      | 5. 72 |
| Non-interest bearing liabilities                   |         |                |       | 92,256                   |          |       |
| Total average liabilities                          |         |                |       | 589,631                  |          |       |

### 3. Average Balances and Related Interest – pro forma (continued)

|   | Full Year Ended 30/06/10 |          |       | Full Ye | Full Year Ended 30/06/09 |       |  |  |
|---|--------------------------|----------|-------|---------|--------------------------|-------|--|--|
|   | Avg Bal                  | Interest | Yield | Avg Bal | Interest                 | Yield |  |  |
| Net Interest Margin   | \$M                      | \$M      | %     | \$M     | \$M                      | %     |  |  |
| Total interest earning assets excluding securitisation      |                          |          |       | 511,410 | 33,099                   | 6. 47 |  |  |
| Total interest bearing liabilities excluding securitisation |                          |          |       | 482,790 | 22,483                   | 4. 66 |  |  |
| Net interest income and interest spread (excluding          |                          |          |       |         |                          |       |  |  |
| securitisation)   |                          |          |       |         | 10,616                   | 1. 81 |  |  |
| Benefit of free funds                                       |                          |          |       |         |                          | 0. 27 |  |  |
| Net interest margin   |                          |          |       |         |                          | 2. 08 |  |  |

### Geographical analysis of key categories

|   | Full Ye | Full Year Ended 30/06/10 |       |         | Full Year Ended 30/06/09 |       |  |
|---|---------|--------------------------|-------|---------|--------------------------|-------|--|
|   | Avg Bal | Interest                 | Yield | Avg Bal | Interest                 | Yield |  |
|   | \$М     | \$M                      | %     | \$M     | \$M                      | %     |  |
| Loans, Bills Discounted and Other Receivables |         |                          |       |         |                          |       |  |
| Australia                                     |         |                          |       | 370,729 | 25,214                   | 6. 80 |  |
| Overseas                                      |         |                          |       | 61,553  | 4,584                    | 7. 45 |  |
| Total   |         |                          |       | 432,282 | 29,798                   | 6. 89 |  |
| Non-Lending Interest Earning Assets           |         |                          |       |         |                          |       |  |
| Australia                                     |         |                          |       | 50,491  | 2,324                    | 4. 60 |  |
| Overseas                                      |         |                          |       | 28,637  | 977                      | 3. 41 |  |
| Total   |         |                          |       | 79,128  | 3,301                    | 4. 17 |  |
| Total Interest Bearing Deposits               |         |                          |       |         |                          |       |  |
| Australia                                     |         |                          |       | 296,989 | 13,396                   | 4. 51 |  |
| Overseas                                      |         |                          |       | 40,728  | 2,127                    | 5. 22 |  |
| Total   |         |                          |       | 337,717 | 15,523                   | 4. 60 |  |
| Other Interest Bearing Liabilities            |         |                          |       |         |                          |       |  |
| Australia                                     |         |                          |       | 93,202  | 5,130                    | 5. 50 |  |
| Overseas                                      |         |                          |       | 51,871  | 1,830                    | 3. 53 |  |
| Total   |         |                          |       | 145,073 | 6,960                    | 4. 80 |  |

#### 13. Integrated Risk Management

|   |          |          | As at    |           |           |
|---|----------|----------|----------|-----------|-----------|
|   | 30/06/10 | 31/12/09 | 30/06/09 | Jun 10 vs | Jun 10 vs |
|   | \$M      | \$M      | \$M      | Dec 09 %  | Jun 09 %  |
| Customer deposits   |          | 305,141  | 297,482  |           |           |
| Wholesale funding   |          |          |          |           |           |
| Short term  |          |          |          |           |           |
| Certificates of deposit   |          | 48,738   | 54,551   |           |           |
| Bank acceptances  |          | 9,780    | 13,548   |           |           |
| ECP commercial paper program                                      |          | 8,224    | 4,324    |           |           |
| US commercial paper program                                       |          | 26,871   | 24,308   |           |           |
| Securities sold under agreements to repurchase                    |          | 3,978    | 8,574    |           |           |
| Other   |          | 19,088   | 21,089   |           |           |
| Total short term funding  |          | 116,679  | 126,394  |           |           |
| Total long term funding - less than one year residual maturity    |          | 24,325   | 26,313   |           |           |
| Long term - greater than one year residual maturity               |          |          |          |           |           |
| Transferable certificates of deposit                              |          | 16,187   | 12,634   |           |           |
| Euro medium term note program                                     |          | 33,976   | 31,291   |           |           |
| US medium term note program                                       |          | 27,214   | 13,226   |           |           |
| Other debt issues   |          | 5,370    | 6,199    |           |           |
| Securitisation  |          | 7,721    | 9,186    |           |           |
| Loan capital  |          | 11,417   | 8,824    |           |           |
| Other   |          | (2,899)  | (1,598)  |           |           |
| Total long term funding - greater than one year residual maturity |          | 98,986   | 79,762   |           |           |
| Total wholesale funding   |          | 239,990  | 232,469  |           |           |
| Total funding   |          | 545,131  | 529,951  |           |           |
| Reported as   |          |          |          |           |           |
| Deposits and other public borrowings                              |          | 370,167  | 368,721  |           |           |
| Payables due to other financial institutions                      |          | 13,675   | 15,109   |           |           |
| Liabilities at fair value through Income Statement                |          | 15,735   | 16,596   |           |           |
| Bank acceptances  |          | 10,960   | 14,728   |           |           |
| Debt issues   |          | 119,207  | 101,819  |           |           |
| Loan capital  |          | 14,448   | 12,039   |           |           |
| Share capital - other equity interests                            |          | 939      | 939      |           |           |
| Total funding   |          | 545,131  | 529,951  |           |           |

### 22. Analysis Template

|   | Full Yea | ır Ended  | Half Yea | ar Ended | Full Year<br>Ended |            |
|---|----------|-----------|----------|----------|--------------------|------------|
| -   |          | Pro forma |          |          | As reported        |            |
|   | 30/06/10 | 30/06/09  | 30/06/10 | 31/12/09 | 30/06/09           | Page       |
| Profit Summary - Input Schedule                               | \$M      | \$M       | \$M      | \$М      | \$M                | References |
| Other Data  |          |           |          |          |                    |            |
| Net interest income (excluding securitisation)                |          | 10,616    |          | 6,018    | 10,128             |            |
| Average interest earning assets (excluding                    |          |           |          |          |                    |            |
| securitisation)   |          | 511,410   |          | 547,379  | 481,248            |            |
| Average net assets  |          | 30,038    |          | 32,513   | 29,189             |            |
| Average non-controlling interests                             |          | 519       |          | 521      | 519                |            |
| Average other equity instruments                              |          | 939       |          | 939      | 939                |            |
| Average treasury shares                                       |          | (276)     |          | (270)    | (276)              |            |
| Average defined benefit superannuation plan net               |          | 439       |          | 319      | 439                |            |
| surplus   |          |           |          |          |                    |            |
| Distributions - other equity instruments                      |          | 57        |          | 24       | 57                 |            |
| Interest expense (after tax) - Perls II                       |          | 19        |          | -        | 19                 |            |
| Interest expense (after tax) - Perls III                      |          | 55        |          | 19       | 55                 |            |
| Interest expense (after tax) - Perls IV                       |          | 49        |          | 18       | 49                 |            |
| Interest expense (after tax) - Perls V                        |          | -         |          | 16       | -                  |            |
| Interest expense (after tax) - TPS                            |          | 29        |          | 12       | 29                 |            |
| Interest expense (after tax) - Convertible notes              |          | 35        |          | 13       | 35                 |            |
| Weighted average number of shares - statutory                 |          | n/a       |          | 1,518    | 1 420              |            |
| basis   |          | II/a      |          | 1,516    | 1,420              |            |
| Weighted average number of shares - fully diluted - statutory |          | n/a       |          | 1,615    | 1,548              |            |
| Weighted average number of shares - cash and                  |          | .,,       |          | .,       | 1,010              |            |
| underlying  |          | 1,442     |          | 1,523    | 1,426              |            |
| Weighted average number of shares - fully diluted             |          |           |          |          |                    |            |
| - cash and underlying   |          | 1,570     |          | 1,619    | 1,554              |            |
| Weighted average number of shares - Perls II                  |          | 14        |          | -        | 14                 |            |
| Weighted average number of shares - Perls III                 |          | 32        |          | 22       | 32                 |            |
| Weighted average number of shares - Perls IV                  |          | 39        |          | 28       | 39                 |            |
| Weighted average number of shares - Perls V                   |          | -         |          | 17       | -                  |            |
| Weighted average number of shares - TPS                       |          | 19        |          | 12       | 19                 |            |
| Weighted average number of shares -                           |          |           |          |          |                    |            |
| Convertible notes   |          | 24        |          | 17       | 24                 |            |
| Weighted average number of shares - Executive                 |          |           |          |          |                    |            |
| options (full year ended)                                     |          | , -<br>,  |          | -        | -                  |            |
| Dividends per share (cents)                                   |          | n/a       |          | 120      | 228                |            |
| No. of shares at end of period excluding treasury             |          | 1,519     |          | 1,534    | 1,519              |            |
| Shares  |          | ,         |          | ,        | ,                  |            |
| Average funds under administration                            |          | 174,266   |          | 185,392  | 173,872            |            |
| Average inforce premiums                                      |          | 1,825     |          | 1,953    | 1,798              |            |
| Net assets  |          | 31,442    |          | 33,583   | 31,442             |            |
| Total intangible assets                                       |          | 9,245     |          | 9,322    | 9,245              |            |
| Non-controlling interests                                     |          | 520       |          | 521      | 520                |            |
| Other equity instruments                                      |          | 939       |          | 939      | 939                |            |
| Total Fundamental Tier One Capital                            |          | 30,314    |          | 32,271   | 30,314             |            |

Note: Information not previously provided has been shaded in yellow.

### 22. Analysis Template (continued)

|   | Full Year Ended |           | Half Year Ended |          | Full Year Ended |
|---|-----------------|-----------|-----------------|----------|-----------------|
|   |                 | Pro forma |                 |          | As reported     |
|   | 30/06/10        | 30/06/09  | 30/06/10        | 31/12/09 | 30/06/09        |
| Ratios - Output Summary                                   | \$M             | \$M       | \$M             | \$M      | \$M             |
| EPS   |                 |           |                 |          |                 |
| Net profit after tax - cash basis                         |                 | 4,308     |                 | 2,943    | 4,415           |
| Less distribution - other equity instruments              |                 | (57)      |                 | (24)     | (57)            |
| Adjusted profit for EPS calculation                       |                 | 4,251     |                 | 2,919    | 4,358           |
| Average number of shares (M)                              |                 | 1,442     |                 | 1,523    | 1,426           |
| Earnings per share - cash basis (cents)                   |                 | 294. 9    |                 | 191. 7   | 305. 6          |
| Earnings per share - dilutions                            |                 |           |                 |          |                 |
| Interest expense (after tax) - Perls II                   |                 | 19        |                 | -        | 19              |
| Interest expense (after tax) - Perls III                  |                 | 55        |                 | 19       | 55              |
| Interest expense (after tax) - Perls IV                   |                 | 49        |                 | 18       | 49              |
| Interest expense (after tax) - Perls V                    |                 | -         |                 | 16       | -               |
| Interest expense (after tax) - TPS                        |                 | 29        |                 | 12       | 29              |
| Interest expense (after tax) - Convertible notes          |                 | 35        |                 | 13       | 35              |
| Profit impact of assumed conversions (after tax)          |                 | 187       |                 | 78       | 187             |
| Weighted average number of shares - Perls II (M)          |                 | 14        |                 | -        | 14              |
| Weighted average number of shares - Perls III (M)         |                 | 32        |                 | 22       | 32              |
| Weighted average number of shares - Perls IV (M)          |                 | 39        |                 | 28       | 39              |
| Weighted average number of shares - Perls V (M)           |                 | -         |                 | 17       | -               |
| Weighted average number of shares - TPS (M)               |                 | 19        |                 | 12       | 19              |
| Weighted average number of shares - Convertible Notes (M) |                 | 24        |                 | 17       | 24              |
| Weighted average number of shares - Executive Options (M) |                 | -         |                 | -        | -               |
| Weighted average number of shares - dilutive              |                 |           |                 |          | - ' <del></del> |
| securities (M)  |                 | 128       |                 | 96       | 128             |
| Adjusted cash profit for EPS calculation                  |                 | 4,251     |                 | 2,919    | 4,358           |
| Add back profit impact of assumed conversions (after tax) |                 | 187       |                 | 78       | 187             |
| Adjusted diluted profit for EPS calculation               |                 | 4,438     |                 | 2,997    | 4,545           |
| Average number of shares (M)                              |                 | 1,442     |                 | 1,523    | 1,426           |
| Add back weighted average number of shares (M)            |                 | 128       |                 | 96       | 128             |
| Diluted average number of shares (M)                      |                 | 1,570     |                 | 1,619    | 1,554           |
| Earnings per share diluted - cash basis (cents)           |                 | 282. 8    |                 | 185. 1   | 292. 4          |
| Net profit after tax - underlying                         |                 | 4,501     |                 | 2,834    | 4,611           |
| Less distribution - other equity instruments              |                 | (57)      |                 | (24)     | (57)            |
| Adjusted profit for EPS calculation                       |                 | 4,444     |                 | 2,810    | 4,554           |
| Average number of shares (M)                              |                 | 1,442     |                 | 1,523    | 1,426           |
| Earnings per share - underlying basis (cents)             |                 | 308. 3    |                 | 184. 5   | 319. 3          |

Note: Information not previously provided has been shaded in yellow.